## RGRTA

ROCHESTER
genesee regional TRANSPORTATION
AUTHORITY

## 2024 COMPREHENSIVE 2025 <br> STRATEGIC PLAN <br> \& FINANCIAL PLAN




## Regional Transit Service

Regional Transit Service (RTS) is a regional transit authority established by New York State with more than 1,000 employees who proudly serve customers and business partners in Monroe, Genesee, Livingston, Ontario, Orleans, Seneca, Wayne, and Wyoming counties. Recognized as one of the best-run transit systems in the nation, RTS connects the community by providing public transportation services to more than 10 million people each year. We carry out our mission by connecting our customers to jobs, school, healthcare, shopping, and recreational activities every day. For more information, visit myRTS.com.


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## INTRODUCTION

## DISTINGUISHED BUDGET PRESENTATION AWARD*

The Government Finance Officers Association of the United States and Canada (GFOA) presented a Distinguished Budget Presentation Award to the Rochester Genesee Regional Transportation Authority, for its annual budget for the Fiscal Year beginning April 1, 2023. To receive this Award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan, and as a communications device.

This Award is valid for a period of one year only. We believe our current budget document continues to conform to program requirements, and we are submitting it to GFOA to determine its eligibility for another award.
*RGRTA has received the Distinguished Budget Presentation Award for 16 consecutive years.


OVERNMENT FINANCE OFFICERS ASSOCIATION
Distinguished Budget Presentation Award пимемттит то

Regional Transportation Auth. New York

April 01, 2023
Chuitop Pe P. Mrowill

## OUR VISION, MISSION, \& VALUES

OUR VISION STATEMENT
We connect the community.

## OUR MISSION STATEMENT

We provide safe, reliable, convenient, and sustainable transportation.

## OUR VALUES

- Integrity: We are responsible stewards of taxpayer revenues. We are transparent and do what we say we are going to do while taking responsibility for our actions.
- Respect: We value and appreciate the diversity and opinions of those we work with and those we serve.
- Diversity, Equity, and Inclusion: We embrace our wide variety of cultures, values, skills, thoughts, and experiences to promote racial equity and fair access to opportunities through public transit.
- Engagement and Collaboration: We actively engage and openly communicate with employees, customers, and the community.
- Agility and Innovation: We embrace innovation in all aspects of our work and strive to bring it to life by being adaptive and flexible.
- Performance Focus: We establish the outcomes that define our success and use a combination of data-based decision making and fresh thinking to achieve them.


## THE RTS WAY: BRINGING OUR VALUES TO LIFE EVERY DAY



We launched the RTS Way to improve employee engagement and recognition, and help build a culture of well-being. The RTS Way is based on 17 specific behaviors that are connected to each of our six values. These values define who we are and what we do. They support our mission and help shape our work environment. Examples of RTS Way behaviors are shared at the beginning of meetings and employees are recognized for their display of these behaviors every month and during employee recognition events.


## RTS VIVID DESCRIPTION

During the latest strategic planning process, the RTS team created the following vivid description of what the organization will look like in 25 years if we are successful in achieving our vision.

Public transportation in our region will be thriving, and RTS will be the catalyst for making it happen. RTS will be at the forefront of a seamless regional network of transportation options. The connectivity within our region will be stronger than ever before, resulting in a vibrant urban core and connected suburban and rural communities.

When customers need a ride for work, medical, education, or leisure, RTS will be a top choice for how they get there - safely, reliably, and conveniently. Our commitment to leveraging the most advanced technology, while also choosing technology that everyone can use, will ensure we are accessible to all. Customers will count on us for great service and a great experience - because every interaction with our people, spaces, and systems inspires them to choose RTS again and again.

RTS employees take pride in their work, in our impact in the community, in being part of one unified RTS team. Our employees will be fully engaged by the mission and will see a clear way to contribute to the achievement of our vision. Through deliberate and sustained investments in our people and processes, we will see diversity at all levels and departments of the organization. Employees will be enabled and empowered to live well, both inside and outside of work. We will be known for having one of the top workplace cultures in our region, so much so, we will regularly have a waiting list to apply for open positions and celebrate retirements of multi-decade careers.

RTS will have a seat at community tables and will often be at the head of them. As a proactive convener on transportation-related topics, regional leaders, government officials, businesses, and other community organizations will look to RTS as the experts on emerging needs and innovations in public transportation. Government leaders and funders will recognize our value and advocate for sustainable funding on our behalf. This will enable us to quickly respond to changing community needs while ensuring we can stay ahead of the curve with the latest technologies, be a leader in climate solutions, and advance collective equity goals.

Standing shoulder to shoulder, we will work tirelessly as one RTS to ensure transportation is no longer a barrier. By addressing transportation access at the systems level while providing reliable, affordable options every day, we will be integral to addressing poverty at its structural roots. When every community member has the opportunity to get where they need to go, when they need to be there, we will realize our potential to be a vibrant, prosperous, and connected community for all.

## DIVERSITY, EQUITY, AND INCLUSION AT RTS

RTS's strategic focus on Diversity, Equity, and Inclusion started in 2017 when Diversity and Inclusion was added as an organizational value. Once the value was in place, we were able to develop and implement the strategy that started bringing the value to life. Because of our strategic approach, employees have embraced and promoted diversity, equity, and inclusivity in all areas of the organization, through wellness and engagement, formal training, professional development efforts, and the RTS Culture and Inclusion Council. Through this work, we have embedded measures within the organization to ensure we are providing advocacy and opportunities for everyone at our organization to flourish.

## ミ゙1"CTION for <br> /BETTER COMMUNITY




Workforce Diversity Network

## RTS LAND ACKNOWLEDGMENT

A land acknowledgment is a statement that recognizes, respects, and affirms the ongoing relationship between Indigenous people and the land on which we stand. Land acknowledgments also raise awareness about the Indigenous histories, perspectives, and experiences that are often suppressed or forgotten. This is our land acknowledgment:
We would like to acknowledge the land on which Regional Transit Service (RTS) operates. Historically, this was the land of the Onöndowa'ga:' (ON-on-DAH-gah) Nation, a member of the Haudenosaunee (ho-DEE-no-Sho-nee) also known as the Six Nations Confederacy; an alliance of native nations united for hundreds of years by law, traditions, beliefs, and cultural values. We are grateful for the opportunities to reconnect and reciprocate a strong and compassionate relationship with the land and its indigenous communities.


## DEI STRATEGY IN ACTION

The RTS team has done a tremendous job embracing our efforts to be more diverse, equitable, and inclusive.

Here is a shapshot of our DEl strategy in action:

- Training \& Personal Development: We regularly work with community partners to provide opportunities for training and personal development for employees.
- Cultural Heritage \& Observances: Nearly every month we learn about and celebrate the heritages and observances of different cultures.
- RTS Culture \& Inclusion Council (CIC):

The RTS Culture \& Inclusion Council is a group of employees that represent different locations and job functions at RTS. They meet monthly to embrace, learn, and understand DEI and their role as ambassadors of positive cultural change at RTS.

- CIC Book Club: Twice a year, employees are invited to join the CIC in reading and discussing a book about DEI.
- More Inclusive Recruitment Practices: We regularly evaluate and update our recruitment efforts to ensure we are providing employment opportunities to a more diverse candidate pool.
- Investments in DEI Leadership: We hired a Chief DEI Officer to help lead our DEI efforts and continue growing our strategic focus in this area.
- Conversations with Tracy: Chief DEI Officer Tracy Archie schedules open office hours each month to invite employees throughout the RTS service area to discuss whatever is important to them.
- Employee Resource Groups: Employee Resource Groups (ERG) are voluntary, employee-led groups whose aim is to foster a diverse, inclusive workplace. We launched our first ERG in 2023 the Women in Transit Group.


## LETTER FROM THE CHAIRMAN \& CHIEF EXECUTIVE OFFICER

To the RGRTA Board of Commissioners and our Community:
It is our privilege to present you with the RGRTA Comprehensive Strategic Plan and Financial Plan for Fiscal Year 2024-25.

This plan details the work the Authority will complete over the next fiscal year. It represents an organization that is a source of stability for its employees, and a source of access and reliability for its customers. To build on our work in these priority areas, the Authority embarked on an extensive strategic planning process that involved a lot of listening to employees, customers, community leaders, and industry experts. Our goal during this process was to identify and understand current and future trends, while identifying what we want to look like as an organization by 2030. This comprehensive plan reflects the result of that work and includes new mission and vision statements, our strategic priorities, the initiatives that will help us advance those priorities, our definition of success, and the metrics we will use to measure that success.

At RTS, we are fortunate to have one of the hardest working and most dedicated teams in our industry and what we accomplish is because of their efforts. They perform at a high level through seemingly constant and sometimes unforeseen challenges and change. They understand and embrace the important role we play in the lives of our customers and work tirelessly every day to show the community what it means to live the RTS Way.
Thanks to the RGRTA Board's approval, as well as your partnership and support, this plan continues our work to improve the well-being of our employees. It enhances our focus on the safety of employees and customers. It embraces the evaluation of processes and resources to ensure we are providing the best possible service to the community. And it continues prioritizing financial stability and an excellent customer experience.

We thank our customers for working with us to identify the best ways to grow and improve the transit system. We thank the RGRTA Board of Commissioners for volunteering their time and talents to the Authority. And we thank each member of the RGRTA team for their continued service.

Sincerely,

Hor Joprowe
Don Jeffries
Chairman


Miguel Velázquez
Chief Executive Officer


ORGANIZATIONAL OVERVIEW

## BUSINESS STRUCTURE

The Rochester Genesee Regional Transportation Authority (RGRTA) is a public benefit corporation and a component unit of the State of New York. Created in 1969 by an act of the State Legislature, the Authority is charged with the continuance, further development, and improvement of public transportation and other related services within the Genesee/Finger Lakes region. Since 1969, membership in the Authority has grown to eight counties with a total land area of 4,350 square miles and a population of approximately 1.2 million. Current member counties include Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, and Wyoming.

RGRTA's services encompass urban, suburban, and rural areas, as well as complementary paratransit service in compliance with the Americans with Disabilities Act (ADA).

The Authority is comprised of 11 separately incorporated business units:

1. Rochester Genesee Regional

Transportation Authority (RGRTA)
2. Regional Transit Service, Inc. (RTS)
3. RTS Access (Lift Line, Inc.)
4. RTS Genesee (Batavia Bus Service, Inc.)
5. RTS Livingston (Livingston Area Transportation Service, Inc.)
6. RTS Ontario (County Area Transit Service, Inc.)
7. RTS Orleans (Orleans Transit Service, Inc.)
8. RTS Seneca (Seneca Transit Service, Inc.)
9. RTS Wayne (Wayne Area Transportation Service, Inc.)
10. RTS Wyoming (Wyoming Transit Service, Inc.)
11. Genesee Transportation Council Staff, Inc. (GTCS)

## RGRTA Snapshot

2023 Ridership: $\quad 10,346,710$

No. of Buses: 404

No. of Employees: 1,000+
Service Area
Population:
1,194,339

Annual Miles: $\quad 10,118,209$

|  | Genesee, Livingston, <br> Counties Served: <br> Monroe, Ontario, <br> Orleans, Seneca, <br> Wayne, Wyoming |
| :--- | :--- |

Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming


Note: A brief description of each department is available on page 87.


## RTS

The largest subsidiary of the Authority, providing 31 fixed routes throughout Monroe County and into adjoining counties.

Created in 1969

| 2023 Ridership: | $9,707,439$ |
| :--- | :--- |
| No. of Buses: | 224 |
| No. of Employees: | 694 |
| Service Area <br> Population: | 756,406 |

## RTS ACCESS

Provides paratransit service within Monroe County in accordance with the Americans with Disabilities Act (ADA) to eligible customers.

Created in 1985

| 2023 Ridership: | 176,380 |
| :--- | :--- |
| No. of Buses: | 53 |
| No. of Employees: | 121 |
| Service Area  <br> Population: 756,406 |  |

## RTS GENESEE

Provides service on four deviated routes and Dial-A-Ride service.

Joined RGRTA in 1971

| 2023 Ridership: | 31,542 |
| :--- | :--- |
| No. of Buses: | 12 |
| No. of Employees: | 16 |
| Service Area <br> Population: | 58,204 |


| RTS LIVINGSTON |  |
| :--- | :--- |
| Provides service on four deviated |  |
| routes and Dial-A-Ride service. |  |
| Joined RGRTA in 1986 |  |
| 2023 Ridership: | 71,104 |
| No. of Buses: | 19 |
| No. of Employees: | 26 |
| Service Area <br> Population: | 61,980 |

RTS ONTARIO
Provides service on seven deviated routes and Dial-A-Ride service.

| Joined RGRTA in 2014 |  |
| :--- | :--- |
| 2023 Ridership: | 148,209 |
| No. of Buses: | 21 |
| No. of Employees: | 44 |
| Service Area |  |
| Population: | 112,288 |


| RTS ORLEANS |  |
| :---: | :---: |
| Provides service on four deviated routes and Dial-A-Ride service. |  |
| Joined RGRTA in 2003 |  |
| 2023 Ridership: | 29,353 |
| No. of Buses: | 7 |
| No. of Employees: 13 |  |
| Service Area |  |
| Population: | 40,148 |

## RTS SENECA

Provides service on three deviated routes and Dial-A-Ride service.

Joined RGRTA in 2004

| 2023 Ridership: | 41,675 |
| :--- | :--- |
| No. of Buses: | 8 |
| No. of Employees: | 15 |
| Service Area  <br> Population: 33,651 |  |

## RTS WAYNE

Provides service on 10 deviated routes and Dial-A-Ride service.

Joined RGRTA in 1980

| 2023 Ridership: | 98,850 |
| :--- | :--- |
| No. of Buses: | 42 |
| No. of Employees: | 61 |
| Service Area <br> Population: | 91,324 |

## RTS WYOMING

Provides service on seven deviated routes.

Joined RGRTA in 1993

| 2023 Ridership: | 42,158 |
| :--- | :--- |
| No. of Buses: | 18 |
| No. of Employees: | 20 |
| Service Area |  |
| Population: 40,338 |  |

## RTS DIVERSITY PROFILE

This profile was created to ensure transparency and provide insight into the state of diversity within the Rochester Genesee Regional Transportation Authority (RGRTA) workforce. The data includes information about Diversity, Equity, and Inclusion (DEI) compliance, as well as racial and gender demographics.

COMPLIANCE DATA:
This provides insight into RGRTA's DEI compliance measures.

## In 2023:

ADA Accommodations:
43 ADA
Accommodations

EEO Investigations:
0 EEO Investigations and Resolutions

Language Access Plan:
12 Language Access Plans

MWBE Compliance:
54 MWBEs at \$1.6 M+

## RACIAL AND GENDER DEMOGRAPHICS:

The following charts show the gender and race/ethnicity of the entire RTS workforce, and the RTS Leadership Team.

RTS Leadership:


Overall RTS Workforce by:


## HIRING DEMOGRAPHICS:

The following charts show the gender and race/ethnicity of newly hired members of the RTS team and show the impact of our DEI strategy on our recruitment and retainment efforts.

New Hires by:

Gender*


Race/Ethnicity**


## BOARD OF COMMISSIONERS \& GOVERNANCE STRUCTURE

A sixteen-member Board of Commissioners* establishes policy and sets direction for the management of the Authority. The Commissioners are residents of the member counties who have been recommended by their respective local governing bodies, appointed by the Governor of New York State, and confirmed by the New York State Senate. Board membership is apportioned among the member counties based in accordance with the Authority's enabling legislation. Current membership is as follows: City of Rochester: three; Monroe County: four**; and one member each from Genesee, Livingston, Ontario, Orleans, Seneca, Wayne, and Wyoming counties. The Authority has separate legal standing from each of the member counties.

The Board of Commissioners schedules at least one meeting each month that is open to the public. All public meetings of the Board are recorded and streamed live for viewing. Links to recorded and live video are available on the Authority's website: myRTS.com.
*Included on the Board of Commissioners is a representative of the ATU and a representative of transit dependent \& paratransit customers.
**Of the four seats representing Monroe County, one is currently vacant.

## RGRTA BOARD OF COMMISSIONERS

## DONALD E. JEFFRIES

Chairman, Represents Monroe County

BRIAN H. YOUNG
Vice-Chairman, Represents Ontario County

## JERDINE JOHNSON

Secretary, Represents the City of Rochester

RICHARD D. KOSMERL
Treasurer, Represents Wyoming County

## WILLIAM ANSBROW

Represents the City of Rochester

## JAMES BENSLEY

Represents Orleans County

HEATHER BIRD
Represents Transit-Dependent Individuals

## JACQUES CHAPMAN

ATU Local 282 Representative (non-voting)

MICHAEL P. JANKOWSKI
Represents Wayne County

## WILLIAM P. MCDONALD

Represents the City of Rochester

## LAURIE OLTRAMARI

Represents Genesee County

TERRENCE RICE, PE
Represents Monroe County

## JUDITH AHFELD SEIL

Represents Monroe County

EDWARD W. WHITE
Represents Seneca County

## SUSANNE CARLOCK

Represents Livingston County


2023: THE YEAR IN REVIEW

## LAUNCHED UKG HCM PLATFORM

Among the most important strategic initiatives of 2023 was the implementation of the UKG Human Capital Management (HCM) system. The new UKG system is a one-stop-shop for all the benefits and payroll information employees need access to. The new system includes access to payroll and benefits, timesheets, managing time off, along with many other features. One of the key features of the new system is that it is available to employees through the UKG mobile app.

## REGIONAL ON DEMAND SERVICE STUDY

As we completed the Regional City and Village Local Service Study early in the year, we started a study on the feasibility of On Demand service in the RTS regional service area. Like the local service study, this study examined the need for and feasibility of on-demand service in Genesee, Livingston, Ontario, Orleans, Seneca, Wayne, and Wyoming Counties.

## STARTED BUILDING NEW FACILITIES FOR RTS SENECA AND RTS WYOMING

Two of the more exciting events we held in 2023 were the groundbreaking ceremonies that celebrated the start of construction on new facilities for RTS Seneca and RTS Wyoming. CEO Miguel Velázquez welcomed Chairman Jeffries, Commissioners White and Kosmerl, respectively, members of the RTS Seneca and Wyoming teams, as well as local lawmakers, community, and construction partners for each celebration. If all goes according to schedule, we will celebrate the opening of the new facilities in 2024.

## ACHIEVED SIGNIFICANT MILESTONES ON PATH TO CONTACTLESS FARES FOR RTS ACCESS

In 2023, we achieved a significant milestone as part of our efforts to implement contactless fare technology for paratransit customers at RTS Access. This milestone was the completion of the CAD/AVL system. The second milestone is the start of a contactless fares pilot program (launched in March 2024) to test the new technology with a select group of RTS Access customers and partners.

## PROGRESSED WORK ON <br> NEW CONNECTION HUBS

One of the key features of the redesigned transit system we implemented through Reimagine RTS was Connection Hubs. These hubs serve as the primary connection points between RTS Connect - our fixed route system, and RTS On Demand. This work is specifically focused on the Hylan Drive and Irondequoit Plaza Connection Hubs. The Irondequoit Plaza hub needs to be moved to a different location at the Plaza due to the redevelopment of land where the current hub is located. The current Hylan Drive Connection Hub was always intended to be a temporary location that would then be moved onto the Marketplace Mall property in conjunction with the construction of UR Medicine's new Orthopaedic facility. In 2023, we held a public hearing on the Irondequoit Hub and started our work with UR on the construction of the new Hylan Drive hub.


## CONTINUED PROGRESS ON TRANSITION TO ZERO-EMISSION VEHICLES

In 2023, we continued our progress on the transition to a zero-emission bus fleet with the procurement of Hydrogen Fuel Cell buses, vans, and a mobile fueling station. We received approval from the RGRTA Board of Commissioners to place the order for the hydrogen vehicles and fueling station and started the infrastructure work necessary to prepare for their arrival.

## STARTED NEW ORIGIN AND DESTINATION STUDY

When we designed the new transit system as part of Reimagine RTS, we conducted an origin and destination study to learn where people come from before getting on the bus and where they go when they get off the bus. Since then, we implemented the new system and went through a global pandemic that significantly changed people's travel needs and habits. Because of this new reality, we conducted a new origin and destination study to better understand how those travel needs and habits have changed and identified potential service improvements to address them.

## LAUNCHED FIRST ERG WOMEN IN TRANSIT GROUP

As part of our ongoing effort to be more diverse, equitable, and inclusive, we launched our first RTS Employee Resource Group (ERG) - the Women in Transit Group - with the first annual Women in Transit Conference. During the conference, ERG participants heard from other women leaders in transit from the Cleveland Regional Transit Authority, and had the opportunity to connect with co-workers and share goals and experiences.

## HONORING MILITARY VETERANS WITH A WRAPPED BUS

RTS unveiled a themed bus that was wrapped to show appreciation for military veterans on Veterans Day. We held a press conference with the ATU Local 282, Teamsters Local 118, Veterans Outreach Center, and the Monroe County Veterans Service Agency to unveil the bus, which was in service for the month of November and included in the Veterans Day parade.

"The vitality of Rochester is undeniably linked to the vitality of our public transportation system, which ensures all citizens have access to jobs, markets and critical services. I want to thank the men and women of RTS for the commitment to public service and continuous improvement that is reflected in the 2024-2025 Comprehensive Strategic Plan. By providing a service that is reliable, frequent and equitable, RTS is advancing our efforts to inspire hope and deliver opportunity for everyone."

- Malik D. Evans, Rochester Mayor




## STRATEGIC PLAN \& OPERATIONAL INITIATIVES

## THE NEW RTS STRATEGIC PLAN FOR 2024-25

Our strategic plan for 2024-25 builds on the organization's success in recent years and represents our work over the past year to identify what RTS should look like in 2030 and the strategies necessary to get there. The path to 2030 and our plan for 2024-25 came from a multi-step strategic planning process that involved listening to and understanding input from employees, customers, community leaders, and industry leaders.

This included:

- Evaluating the results and trends from employee engagement surveys and a recent analysis by employees of our strengths, weaknesses, opportunities, and threats (SWOT analysis).
- Review of daily feedback and input from customers, as well as information we gather through quarterly customer surveys.
- A discussion of recent and potential trends with business and community leaders to better understand what we can expect locally over the next several months and years.
- An in-depth look at trends and developing innovations within the public transit industry through presentations from industry experts at RTS and around the country.

As part of this strategic planning process, we developed new vision and mission statements that align with our new strategic plan. This included the creation of a vivid description, which is a long-form representation of our vision statement that includes specific details about the desired state of our organization in the future.

The primary determinant of the 2024-25 strategic plan was the feedback we received from employees, which indicated a high level of fatigue and stress. This was due in part to the aftermath of the COVID-19 pandemic, staffing challenges, the undertaking of multiple major initiatives, and the impact of everyday stressors. With that as our starting point, the 2024-25 fiscal year will include a keen focus on improving the well-being of RTS employees and carrying out our mission by providing safe, reliable, convenient, and sustainable transportation for our customers

Click the Screen or Scan the QR Code to Watch a Short Video Message from Congressman Morelle

"Because of the work of every single bus driver, mechanic, maintenance worker, administrative personnel, and all of the individuals in the RTS workforce, our neighborhoods are becoming stronger and more inter-connected than ever before. I'm proud to stand beside you in these efforts and continue the fight in Congress for additional federal dollars to take our public transportation and other critical infrastructure to new heights. Thank you to CEO Miguel Velázquez for your leadership and partnership, and I look forward to our continued work together to modernize our public transit system and ensure it meets the needs of the people of Rochester for decades to come."

- Joe Morelle, Congressman



## OUR MISSION

We provide safe, reliable, convenient, and sustainable transportation.


OUR VISION
We connect the community.


OUR VALUES

- Integrity
- Respect
- Diversity, Equity, \& Inclusion
- Engagement \& Collaboration
- Agility \& Innovation
- Performance Focus


## EMPLOYEE WELL-BEING

Institute consistent and frequent communication between managers and direct reports. Progress safety plan in partnership with employees and the community. Implement programs that create a culture of continuous development and learning for all.

## STAFFING

Develop performance indicators, initiatives, and processes to improve recruitment. Create initiatives to enhance the employee experience. Identify the root causes and strategies to improve absenteeism.

## PROCESSES \& RESOURCES

Identify and implement high priority opportunities in operational efficiencies that deliver sustainable services.

## CUSTOMER \& FINANCIAL PERFORMANCE Clearly identify, track, and advance areas supporting the organization's financial stability while delivering excellent customer experiences.



## KEY RESULT AREA: EMPLOYEE WELL-BEING

Strategy: Institute consistent and frequent communication between managers and direct reports. Progress the safety plan in partnership with employees and the community. Implement programs that create a culture of continuous development and learning for all.

| STRATEGIC AREA | TACTICS | TIMING | CHAMPION |
| :--- | :--- | :--- | :--- |
| Safety | Develop a multi-year safety training program to <br> establish a culture of safety and security. | Q4 2024-25 | Chief Operating Officer |
|  | Establish a sub-committee of the RGRTA Joint <br> Safety Committee to focus on bus barrier design. | Q1-Q3 2024-25 | VP of Zero-Emission <br> Strategies |
|  <br> Development | Create project team and implementation <br> schedule for addition of the UKG Talk feature to <br> improve communication and engagement with <br> employees. | Q1-Q4 2024-25 | Director of People |
| Create a culture of continuous learning and <br> development by leveraging the UKG Learning <br> Management System (LMS) to focus on guided <br> and directed training. | Q2-Q4 2024-25 | Director of People |  |
| Work with vendor to evaluate current employee <br> engagement survey and identify opportunities <br> to improve engagement, analysis, and strategic <br> planning. | Q1-Q4 2024-25 | Chief People Officer |  |
| Work/Life Balance | Establish a Scheduling and Bus Operator focus <br> group to improve collaboration through the <br> schedule development process. | Q1 2024-25 | Director Of Scheduling |
| Begin evaluating and improving the mechanism <br> for Bus Operators to interact with quarterly <br> schedules, and select their work. | Q4 2024-25 | Director of <br> Technology Innovation, <br> Director of <br> Transportation |  |



## KEY RESULT AREA: STAFFING

Strategy: Develop performance indicators, initiatives, and processes to improve recruitment. Create initiatives to enhance the employee experience. Identify the root causes and strategies to improve absenteeism.

| STRATEGIC AREA | TACTICS | TIMING | CHAMPION |
| :--- | :--- | :--- | :--- |
| Recruitment | Implement a maintenance technician <br> apprenticeship program to strengthen <br> recruitment efforts and create <br> succession opportunities within the <br> maintenance department. | Q3 2024-25 | Director of Maintenance |
| Retention | Complete Diversity and Inclusion Climate <br> Assessment and utilize results to improve <br> workplace culture, support organizational <br> strategies, and achieve DEl goals. | Q1-Q4 2024-2025 | Chief DEl Officer |
| Absenteeism | Develop and implement processes to <br> proactively support employees' return to <br> work from long-term absences. | Q1-Q4 2024-25 | Director of People |
| Reduce absenteeism rates by identifying the <br> root causes. | Q2-Q4 2024-25 | Director of People, |  |



## KEY RESULT AREA: PROCESSES \& RESOURCES

Strategy: Identify and implement high priority opportunities in operational efficiencies that deliver sustainable services.

| STRATEGIC AREA | TACTICS | TIMING | CHAMPION |
| :--- | :--- | :--- | :--- |
| Performance <br> Metrics Review | Review current TOPS performance metrics and <br> conduct a pilot program with new metrics for <br> potential implementation in FY 2025-26. | Q3 2024-25 | Director of <br> Technology Innovation |
| Service Efficiency <br> Improvements | Evaluate all current public transit services and <br> provide recommendations for improvements and <br> potential cost containment efficiencies, including <br> fare increase and sustainability of ODS. | Q3-Q4 2024-25 |  <br> Community Experience <br> Officer, Director of |
| Zero-Emission <br> Transition | Take delivery of new Hydrogen Fuel Cell <br> vehicles and mobile fueling station and put <br> them into service. | Q1-Q4 2024-25 | VP of Zero-Emission <br> Strategies |
|  | Complete design of infrastructure upgrades <br> for Garage B and award construction contracts <br> to support the addition of Hydrogen Fuel <br> Cell vehicles. | Q1-Q3 2024-25 | VP of Zero-Emission <br> Strategies, Director of <br> Engineering \& Facilities |



## KEY RESULT AREA: CUSTOMER \& FINANCIAL PERFORMANCE

Strategy: Clearly identify, track, and advance areas supporting the organization's financial stability while delivering excellent customer experiences.



FINANCIAL PLAN

## FISCAL YEAR 2024-2025 OPERATING BUDGET

Management is pleased to present a balanced operating budget for fiscal year 2024-2025 (FY2025) which maintains the existing customer fare structures for our entire service area. This is the fourteenth consecutive year of maintaining the $\$ 1$ base adult fare for customers of Regional Transit Service (RTS) in Monroe County, the largest subsidiary.
Total planned operating expenses for FY2025 are $\$ 130.5$ million, representing an increase of $4.8 \%$ from the prior year's budget. Within that total, personnel costs are $\$ 94.3$ million, an increase of $\$ 5.2$ million from the prior year. Non-personnel costs are budgeted at $\$ 36.2$ million, an increase of $\$ 0.8$ million from the prior year.

Total estimated revenues supporting operations are $\$ 130.5$ million, representing an increase of $4.8 \%$ from the prior year's budget.

A more in-depth discussion of the key factors, which affect revenues and expenses, follows. A comparison of the FY2025 Operating Budget versus the prior year is provided on the next page.


Financial Certification of the Chief Executive Officer

## THE AUTHORITY'S FINANCIAL PLAN CONSISTS OF THREE ELEMENTS:

1. Operating Budget for Fiscal Year 2024-2025
2. Multi-Year Budget Projection covering fiscal years 2024-2025 through 2027-2028
3. Ten-Year Capital Improvement Plan covering fiscal years 2024-2025 through 2033-2034


|  | 2023-2024 OPERATING BUDGET | 2024-2025 OPERATING BUDGET | CHANGE | \% CHANGE |
| :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |
| Locally Generated | \$ 39.3 | \$ 39.0 | \$ (0.3) | (0.8)\% |
| Governmental Subsidies | \$ 73.1 | \$ 80.9 | \$ 7.8 | 10.7 \% |
| Mortgage Recording Tax | \$ 12.1 | \$ 10.6 | \$ (1.5) | (12.4)\% |
| TOTAL REVENUES | \$124.5 | \$130.5 | \$ 6.0 | 4.8\% |
| EXPENSES |  |  |  |  |
| Personnel | \$ 89.1 | \$ 94.3 | \$ 5.2 | 5.8 \% |
| Non-Personnel | \$ 35.4 | \$ 36.2 | \$ 0.8 | 2.3 \% |
| TOTAL EXPENSES | \$124.5 | \$130.5 | \$ 6.0 | 4.8\% |
| NET INCOME (DEFICIT) | \$ | \$ - | \$ - |  |

REVENUES SUPPORTING THE AUTHORITY'S OPERATIONS ARE DERIVED FROM THREE MAIN SOURCES:

1. Locally generated, which include customer and special fares;
2. Governmental subsidies provided by member counties, New York State, and the federal government; and
3. Mortgage Recording Tax receipts, which are collected by member counties and distributed to the Authority.

Following is a more in-depth explanation of the key factors which impact revenues and expenses.


## REVENUE FACTORS

OPERATING REVENUE SOURCE COMPARISON

## 2023-2024: \$124.5 Million



2024-2025: \$130.5 Million


| State Aid | Mortgage Recording Tax |
| :--- | :--- |
| Federal Aid | Other |
| Special Transit | County Aid |
| $\square$ Customer Fares |  |



## LOCALLY GENERATED

These include the categories of customer fares, special transit fares, and other revenues (including the use of previously recognized federal revenues). A total of $\$ 39.0$ million is budgeted for FY2025. Locally generated revenues are expected to support approximately 29.9\% of total planned operating expenses for FY2025.

## Customer Fares

Total budgeted customer fares are estimated to be $\$ 6.6$ million, an increase of approximately $\$ 0.3$ million from the 2023-2024 budget. Customer fare revenue has experienced a decline during the pandemic, but we are anticipating a modest increase over our projected actual for FY2024. Customer fares are derived from the cash fare and various pass programs offered to our riders depending on their needs.

## Special Transit Fares

A total of $\$ 12.6$ million is estimated for special transit fares in the FY2025 budget, an increase of approximately $\$ 0.5$ million from the prior year budget. This increase is primarily due to anticipated additional service to our largest subsidy agreement and anticipated continuance of this into FY2025.

Special transit fares are derived from route subsidy agreements with community partners, such as educational institutions, private sector firms, and nonprofit agencies that benefit from fixed routes services provided by the Authority. Continued emphasis on business development to maintain and grow revenues from subsidy agreements continues to be a critical element of the Authority's business model and financial sustainability.

CUSTOMER FARES (\$ MILLIONS)


## GOVERNMENTAL SUBSIDIES

Governmental subsidies are the largest revenue category of the Authority and are expected to support approximately $62.0 \%$ of total operating expenses for FY2025. Governmental subsidies are received from the federal government, New York State, and each member county.

## Federal Aid

Federal aid planned for FY2025 totals \$14.1 million, decreasing approximately $\$ 1.1$ million from last year's budget. The federal government previously provided multiple stimulus programs that provided additional aid to support public transit during the pandemic. These aid packages were in response to public transit being identified as a critical component to keeping other essential businesses open.

The major components of federal aid are annual formula-based grants under the urbanized "5307" program and rural "5311" program.

## State Aid

State aid planned for FY2025 is $\$ 62.9$ million, up approximately $\$ 8.9$ million from last year's budget. This increase from FY2024 is a result of the State's budget for FY2024 providing $\$ 7.7$ million more in funding than was anticipated as part of our FY2024 budget. We have included a 2.0\% increase in the FY2025 budget as the governor's proposed budget has not been adopted at the time of our budget development.
State aid is comprised of an annual state budget allocation under the State Mass Transportation Operating Assistance program (STOA) and mandatory state matching funds for federal preventive maintenance aid.

## County Aid

The total amount of county aid to be received by the Authority from all member counties is $\$ 3.9$ million and has remained unchanged for several years.
Each of the Authority's member counties are required under New York State Transportation Law to make an annual contribution in support of public transportation services provided within their respective jurisdictions. The amount of county aid can only be altered by an act of the State Legislature.

NEW YORK STATE MASS TRANSPORTATION OPERATING ASSISTANCE (\$ MILLIONS)



## MORTGAGE RECORDING TAX

Mortgage Recording Tax (MRT) is a state tax collected by the county clerks and distributed to municipalities, school districts, and public transportation authorities.

MRT planned for FY2025 is $\$ 10.6$ million, a decrease of $12.4 \%$ from last year's budget based on actual results in FY2024.

MORTGAGE RECORDING TAX RECEIPTS (\$ MILLIONS)


## EXPENSE FACTORS

The Authority's operational spending plan for FY2025 was developed with the following key concepts: maintaining the high quality of services customers deserve and restricting cost increases wherever possible. Total estimated operating expenses for the fiscal year are $\$ 130.5$ million, representing an approximate increase of $\$ 5.0$ million compared to the prior year's budget plan. The pie chart below illustrates the allocation of planned expenses among the major personnel and non-personnel categories.

## OPERATING EXPENSES: 2024-25

\$130.5 MILLION



## PERSONNEL

Total estimated wages and benefits for FY2025 are $\$ 94.3$ million, representing an increase of approximately $5.8 \%$ from the prior year's budget. The primary driver of this increase is cost of living adjustments to wages, contractual obligations, and health insurance.

## NON-PERSONNEL EXPENSES

Included in this category are fuel and lubricants, bus parts and shop supplies, contracted services, insurance premiums and liability claims, depreciation, and other miscellaneous expenses. Total estimated cost for nonpersonnel expenses for FY 2025 is $\$ 36.2$ million, representing an increase of $\$ 0.8$ million compared to the prior year's budget. The chart below provides a detailed year-to-year comparison for each category.

NON-PERSONNEL SUMMARY (000's)

|  | 2023-2024 OPERATING BUDGET | $\begin{aligned} & \text { 2024-2025 } \\ & \text { OPERATING } \end{aligned}$ BUDGET | CHANGE | \% CHANGE |
| :---: | :---: | :---: | :---: | :---: |
| Contracted Services | \$ 11,573 | \$ 12,865 | \$1,292 | 11.2\% |
| Fuel/Lubricants | \$ 7,108 | \$ 6,356 | \$ (752) | -10.6\% |
| Parts | \$ 4,612 | \$ 4,862 | \$ 250 | $5.4 \%$ |
| Depreciation | \$ 3,009 | \$ 3,452 | \$ 442 | 14.7\% |
| Casualty \& Liability | \$ 2,672 | \$ 2,963 | \$ 292 | 10.9\% |
| Miscellaneous | \$ 2,288 | \$ 2,110 | \$ (178) | -7.8\% |
| Other Materials/Supplies | \$ 1,703 | \$ 1,567 | \$ (136) | -8.0\% |
| Utilities | \$ 1,731 | \$ 1,480 | \$ (251) | -14.5\% |
| Lease/Rental | \$ 705 | \$ 543 | \$ (162) | -22.9\% |
| TOTAL | \$35,402 | \$36,199 | \$ 797 | 2.3\% |



The key drivers of non-personnel expenses are outlined below.
Fuel and Lubricants
Fuel and lubricant costs are estimated at $\$ 6.4$ million for FY 2025 , a decrease of $\$ 0.7$ million from the prior year budget. The FY2025 budget is based upon historical and current futures market price indications. The chart below depicts the historical price per gallon over the past three years, as well as the budgeted spot price.

DIESEL FUEL PRICE/GALLON TREND VS. BUDGET


$$
\text { - USLD* } \quad \text { SWAP } \quad \text { 2023-24 Spot Budget* }
$$

*Inclusive of Transportation \& Delivery

## Bus Parts and Other Materials and Supplies

Bus parts and other materials and supplies expenses planned for FY2025 total $\$ 6.4$ million, representing a minor increase from the prior year's budget.

## Contracted Services

Contracted services include professional fees for legal, medical, and governmental relations, contracted vehicle maintenance for regional companies, maintenance services for various building systems and software, custodial and security services, automobile insurance, leases, and parts supply management services. Total estimated FY2025 contracted services expenses are $\$ 12.9$ million, an increase of approximately $11.2 \%$ due primarily to cost of living adjustments to existing contracts.

## Miscellaneous and Other Expenses

Miscellaneous and other expenses during FY2025 are budgeted at $\$ 7.1$ million, decreasing by $\$ 0.3$ million from the prior year's budget primarily due to control of discretionary costs. This category includes elements such as liability claims, utilities, marketing, subscriptions, and employee travel and training.

## Depreciation

All fixed assets acquired by the Authority are depreciated on a straight-line basis over the term of their useful lives. Local depreciation for FY2025 is budgeted at $\$ 3.5$ million, an increase of $\$ 0.5$ million from the prior year's budget. Local depreciation accounts for the expense associated with past and current year Capital Improvement plans of the Authority.


## MULTI-YEAR BUDGET PROJECTION

Fiscal Years 2023-24 - 2027-28

Sound fiscal management practice and regulations for public authorities require the development of a Multi-Year Budget Projection (Multi-Year) to alert the Authority's Board of Commissioners, customers, and the community at large of future challenges and opportunities that may impact the Authority's ability to meet its mission and vision. It is then management's responsibility to develop alternative action plans, as needed, to effectively meet those challenges or opportunities.
The Authority has developed and maintains a multi-year forecast model that spans four fiscal years: the current year plus the next three fiscal years. The model is built from the ground up, starting at the subsidiary company level and rolling into a consolidated summary to present an overall perspective for review and discussion. The Authority periodically updates this fiscal projection to maintain its relevancy in the face of dynamic factors, such as the economy, the fiscal health of our key governmental subsidy providers, and internal drivers of both expense and revenue.
It's important to recognize the uncertainties inherent in any projection. The Multi-Year represents a composite look at numerous future estimates of revenue and expense. Some estimates are based on known fact, while others rely on historical trends as well as an educated guess.

The term "Available Unrestricted Net Assets" (AUNA) refers to Authority funds which are not restricted nor committed to specific purposes. These funds are available for future Authority needs as determined by the Board of Commissioners. The level of AUNA is a very important component of the Authority's overall financial health as these assets also represent a potential funding source for future needs. As of March 31, 2023, the Authority's AUNA totaled approximately $\$ 107.6$ million.

This latest update of the Multi-Year contemplates a continued inherent structural imbalance of public transit revenue growth lagging, exasperated by the pandemic recovery, behind expenses required to maintain service levels.

The revenues supporting operations are essentially flat, ranging from $\$ 105.9$ million to $\$ 106.8$ million. Projected annual operating expenses increase from $\$ 141.1$ to $\$ 165.7$ million over the same period, representing an increase of $\$ 24.6$ million. Each year of the projection shows a funding gap that grows from $\$ 35.1$ million to $\$ 58.8$ million with a cumulative total gap of $\$ 48.2$ million.
The Authority's current fiscal strength (represented by an estimated $\$ 108.0$ million of AUNA on March 31, 2024) could theoretically close these projected funding gaps through fiscal year 2026-27, and thereby enable the maintenance of service levels and current fare structures for customers - notwithstanding future actions that may be taken by management to reduce projected costs and increase revenues (other than customer fares) that are contained in the projection.
Once again, the Multi-Year Budget Projection provides a view of potential future financial conditions. It's a reminder, too, of the continuing importance of strategic planning to ensure the Authority's ability to provide the scope and quality of public transit services so vital to the well-being of the community.
Key elements/assumptions driving this forecast are as follows:

## REVENUES

Locally Generated

- No increase in fare structures for all subsidiary companies
- Ridership trends continue
- Maintenance of major subsidy partner revenues


## Government Subsidies

- STOA allocation increased in the 2024-2025

State Proposed Budget and then remains flat

- No increase in member county subsidies
- Stimulus Act funding due to the pandemic is eliminated and approximately $40 \%$ of the federal Section 5307 formula aid as contained in the Multi-Year Transportation Authorization utilized for Operations


## Mortgage Tax

- An estimated increase of $2.5 \%$ annually


## EXPENSES

- Scope of transit services planned for 2024-2025 is based on anticipated service levels across the service area.

Non-personnel

- Impacted due to anticipated cost of living adjustments


## Personnel

- Service needs being met on a regular basis
- Medical insurance premium rates increase according to anticipated self-insurance costs. All employees continue to share in premium cost

CONSOLIDATED MULTI-YEAR BUDGET PROJECTION 2025-2026 TO 2027-2028 (\$ MILLIONS)

|  | $\begin{aligned} & \text { PROJECTION } \\ & 2023-2024 \end{aligned}$ | $\begin{aligned} & \text { BUDGET } \\ & 2024-2025 \end{aligned}$ | PROJECTION <br> 2025-2026 | $\begin{aligned} & \text { PROJECTION } \\ & 2026-2027 \end{aligned}$ | $\begin{array}{\|l\|} \hline \text { PROJECTION } \\ 2027-2028 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |  |
| Locally generated revenues |  |  |  |  |  |
| Fares: Cash, Passes, Subsidy Agreements | \$ 18.6 | \$ 19.2 | \$ 19.3 | \$ 19.3 | \$ 19.3 |
| Other (Interest Earnings, Recoveries, Reimbursements) | \$ 21.1 | \$ 19.7 | \$ 3.7 | \$ 3.7 | \$ 3.9 |
| LOCALLY GENERATED REVENUES | \$ 39.8 | \$ 39.0 | \$ 22.9 | \$ 23.0 | \$ 23.2 |
| GOVERNMENTAL SUBSIDIES |  |  |  |  |  |
| Federal | \$ 16.6 | \$ 14.1 | \$ 6.3 | \$ 6.3 | \$ 6.3 |
| State | \$ 54.0 | \$ 62.9 | \$ 61.9 | \$ 61.9 | \$ 61.9 |
| County | \$ 3.9 | \$ 3.9 | \$ 3.9 | \$ 3.9 | \$ 3.9 |
| GOVERNMENTAL SUBSIDIES | \$ 74.4 | \$ 80.9 | \$ 72.1 | \$ 72.1 | \$ 72.2 |
| MORTGAGE RECORDING TAX | \$ 10.6 | \$ 10.6 | \$ 10.9 | \$ 11.2 | \$ 11.5 |
| total revenue | \$124.9 | \$130.5 | \$105.9 | \$106.4 | \$106.8 |
| EXPENSES |  |  |  |  |  |
| PERSONNEL |  |  |  |  |  |
| Employee Wages | \$ 61.2 | \$ 63.5 | \$ 66.6 | \$ 70.0 | \$ 73.5 |
| Medical Insurance | \$ 15.0 | \$ 16.1 | \$ 19.0 | \$ 22.4 | \$ 26.5 |
| Other Fringe Benefits | \$ 12.9 | \$ 14.7 | \$ 16.2 | \$ 17.8 | \$ 19.6 |
| TOTAL PERSONNEL | \$ 89.1 | \$ 94.3 | \$101.8 | \$110.2 | \$119.5 |
| NON-PERSONNEL |  |  |  |  |  |
| Fuel \& Lubricants | \$ 7.1 | \$ 6.4 | \$ 7.3 | \$ 8.3 | \$ 9.6 |
| Other Non-Personnel | \$ 28.3 | \$ 29.8 | \$ 31.9 | \$ 34.2 | \$ 36.6 |
| TOTAL NON-PERSONNEL | \$ 35.4 | \$ 36.2 | \$ 39.2 | \$ 42.5 | \$ 46.1 |
| TOTAL EXPENSES | \$124.5 | \$130.5 | \$141.1 | \$152.7 | \$165.7 |
| NET INCOME (DEFICIT) FROM OPERATIONS \& SUBSIDIES | \$ 0.4 | - | \$ (35.1) | \$ (46.4) | \$ (58.8) |
| ESTIMATED AVAILABLE UNRESTRICTED NET ASSETS BOY | \$107.6 | \$108.0 | \$ 92.1 | \$ 57.0 | \$ 10.6 |
| ESTIMATED AVAILABLE UNRESTRICTED NET ASSETS EOY | \$108.0 | \$ 92.1 | \$ 57.0 | \$ 10.6 | \$ (48.2) |

## TEN-YEAR CAPITAL IMPROVEMENT PLAN

The Capital Improvement Plan (CIP) is the Authority's ten-year plan of proposed capital investments necessary to maintain and improve the infrastructure. The key elements of this infrastructure are rolling stock, facilities, and technology related equipment and systems. The CIP is fiscally constrained in that the funding schedule and sources for all listed projects have been identified.

The process by which capital needs are identified and solutions are proposed is ongoing. It begins as department heads review asset listings for their area of expertise. Adjustments are made to reflect their replacement needs and each asset is scored. Additionally, department heads prepare formal requests for any new projects. Capital projects must have a life expectancy of at least one year and generally a minimum cost of $\$ 100,000$.
Utilizing these project listings, the CFO and CEO seek additional information to verify project scoring. Based on the additional information, final scoring is compiled and the list of funded projects is arrived at. This list is then reviewed by the Executive Management Team before final approval by the Board of Commissioners.

## GENERAL OVERVIEW

The CIP is fiscally constrained within available funding over the ten year period. It contains 98 projects with estimated expenses of $\$ 354.9$ million. The first year of the plan including projects in progress is $\$ 136.7$ million.

## 2024-25 CAPITAL EXPENSES BY PROJECT TYPE

| PROJECT TYPE | NUMBER OF <br> PROJECTS | \$ (MILLIONS) |
| :--- | :---: | :---: |
| Preventive <br> Maintenance | 1 | $\$ 31.1$ |
| Rolling Stock | 18 | $\$ 50.8$ |
| Facilities | 10 | $\$ 49.6$ |
| Equipment | 3 | $\$ 0.5$ |
| Transportation <br> Technologies | 11 | $\$ 3.3$ |
| Other | 6 | $\$ 1.4$ |
| TOTAL | $\mathbf{4 9}$ | $\$ 136.7$ |

Management decisions about the allocation of limited capital resources are tied to the Authority's priorities through the scoring criteria identified in the Transit Asset Management Plan. The results of the project scoring emphasizes the need to replace critical assets including rolling stock, IT and maintenance equipment, and continued investment into facilities to bring them into a state of good repair.


## SOURCE OF FUNDS

Capital funding is primarily dependent upon federal grants, which are partially matched by contributions from both New York State and the Authority. Generally, the funding split for capital investments is $80 \%$ federal, $10 \%$ state, and $10 \%$ local. The New York State Department of Transportation provides capital grants to meet the $10 \%$ state share of formula derived federally funded projects. The Authority's local capital contributions are funded from its Capital Reserve Fund, supported by annual transfers from working capital in an amount equal to the local depreciation budgeted expense.
In November 2021, the Infrastructure Investment and Jobs Act reauthorizing surface transportation programs through Fiscal Year 2025 was signed into law. This establishment of a long-term funding bill provides stability and allows for better planning. It should be noted that federal grants from the Section 5307/5339 formula grant program represent the primary revenue stream (providing over $76 \%$ of total funding) supporting the Authority's Ten-Year Capital Improvement Plan.

The Authority has made the following assumptions with respect to funding sources for this CIP:

- The Authority's Federal Section 5307 and 5339 formula assistance is based on estimates for federal fiscal years 2022-2025 and then flat based on 2021 funding for the remainder of the plan.
- The Infrastructure Investment and Jobs Act includes funding for the Bus and Bus Facilities Section 5339 federal discretionary program. The Authority will seek funding but no new awards are assumed in the CIP.
- Congestion Mitigation and Air Quality Improvement Program (CMAQ) funds were allocated to the greater Rochester area for transportation improvement projects that will improve air quality standards. This Plan assumes no future allocations of CMAQ funds to the Authority as reflected in the Genesee Transportation Council's regional Transportation Improvement Program (TIP).
- FHWA \& STP/FLEX grants, which are federal highway funds flexed for mass transit use, have not been assumed.
- All rolling stock capital needs for the Authority's rural subsidiaries are assumed to be fully funded by the federal Section 5311 non-urbanized area formula program.
- No additional New York State dedicated capital funding is assumed past 2026/27.
- Other CIP funds include distributions from the RGRTA capital reserve fund.


SOURCE OF FUNDS: \$354.9 MILLION


## USE OF FUNDS BY OBJECT OF EXPENSE

All capital projects contained within this CIP can be classified among the following categories: Preventive Maintenance, Rolling Stock, Facilities, Transportation Technologies, Equipment, and Other.

## Preventive Maintenance

The Authority allocates a portion of its annual Section 5307 formula grant for the Preventive Maintenance (PM) of capital assets. Technically a "capital" expense by federal regulations, PM essentially functions as a subsidy for operating expenses related to the support and preventive maintenance of federally acquired assets. The total PM allocation over the CIP is $\$ 92.6$ million.

## Rolling Stock

The Authority recognizes that timely replacement of its revenue vehicles is an integral part of maintaining long-term financial stability and providing excellence in customer service. A total of $\$ 201$ million is planned for the upcoming ten-year period, inclusive of vehicles currently under order. To accommodate the uneven annual fleet replacement schedule, the Authority will, when necessary, carry forward significant grant allocations from year to year. Continual evaluation of the size and make-up of the Authority's fleet roster to identify the most efficient use of revenue vehicles to satisfy customer demand is essential.

## Hydrogen Fuel Cell Powered Buses

The Authority was awarded discretionary grant funding to purchase five hydrogen fuel cell powered 40 -ft buses, up to five hydrogen fuel cell powered vans, and fueling infrastructure. This project will allow the Authority to better evaluate the performance of hydrogen fuel cell powered vehicles in this region. Coupled with data collected from the operation of battery electric buses, this will allow for the Authority to better plan its transition to a $100 \%$ zero-emission fixed route fleet.

USE OF FUNDS BY OBJECT OF EXPENSE
\$354.9 MILLION


## Facilities

The Authority remains committed to improving the quality of transportation service in the community and the quality of the transportation experience for customers through investments in a new operations facility for RTS Access and construction of the Regional facilities. The CIP contains $\$ 49.6$ million to be invested in facilities.

## Reimagine RTS Connection Hubs

The new transit system we implemented through Reimagine RTS has greatly impacted the way customers travel across the region. The addition of on-demand service to the standard fixed route system created a need for connection hubs, locations for customers to transfer between transit options. During this fiscal year, the Authority intends to continue to progress the Hyland Drive Connection Hub and a revised location for the Irondequoit Plaza Connection Hub.

## RTS Access Facility

The existing facility for RTS Access is in need of significant renovations to bring it to a state of good repair. Due to the location and size of the existing property, the Authority has determined a new location needs to be found for a future facility that not only meets the current needs to provide paratransit service, but allows for anticipated future growth. The Authority has completed the preliminary design and environmental review for the new facility. The funding included in the Capital Plan will allow the Authority to purchase the desired property and progress to final design. Partial funding for the construction of the facility has been secured, but additional funding will be needed to fully fund the project.

## Transportation Technologies

This category includes routine IT hardware replacements as well as more innovate projects, such as Mobile Ticketing and replacing and/or introducing CAD/AVL systems for the regional operations. These projects will allow the Authority to better serve its customers. Total investment in Transportation Technologies over this CIP is $\$ 5.9$ million.

## Equipment

This classification contains assets necessary to maintain or increase operational efficiencies, such as routine maintenance facility equipment. The Authority will fund $\$ 2.7$ million in equipment needs in this CIP.

## Other

Capital projects in this section of the Plan are primarily focused on transit enhancements for the public. Such projects include the installation of bus shelters at RTS and for the regional companies. The total investment in miscellaneous projects is $\$ 2.8$ million in this CIP.


| 2024/25-2033/34 CAPITAL IMPROVEMENT PLAN |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROJECT | COMPANY |  | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 | 2033/34 | TOTAL |
| Preventive Maintenance | RTS/Access | 15,292,723 | 15,763,109 | 8,372,825 | 8,525,960 | 6,514,277 | 6,417,295 | 6,260,396 | 6,260,396 | 6,431,844 | 6,378,123 | 6,378,123 | \$92,595,071 |
| TOTAL PREVENTIVE MAINTENANCE |  | \$15,292,723 | \$15,763,109 | \$8,372,825 | \$8,525,960 | \$6,514,277 | \$6,417,295 | \$6,260,396 | \$6,260,396 | \$6,431,844 | \$6,378,123 | \$6,378,123 | \$92,595,071 |
| Replace 9 Transit Buses | RTS | 637,614 |  |  |  |  |  |  |  |  |  |  | \$637,614 |
| On Demand Vans | RTS | 658,407 |  |  |  |  |  |  |  |  |  |  | \$658,407 |
| Hydrogen Fuel Cell Buses, Fueler and Vans | RTS | 14,855,700 |  |  |  |  |  |  |  |  |  |  | \$14,855,700 |
| Replace 28 Transit Buses | RTS |  | 21,999,697 |  |  |  |  |  |  |  |  |  | \$21,999,697 |
| Replace 20 Transit Buses | RTS |  |  |  | 18,625,474 |  |  |  |  |  |  |  | \$18,625,474 |
| Replace 29 Transit Buses | RTS |  |  |  | 24,408,291 |  |  |  |  |  |  |  | \$24,408,291 |
| Replace 16 Transit Buses | RTS |  |  |  |  | 14,004,370 |  |  |  |  |  |  | \$14,004,370 |
| Replace 21 Transit Buses | RTS |  |  |  |  |  | 18,968,388 |  |  |  |  |  | \$18,968,388 |
| Replace 15 Transit Buses | RTS |  |  |  |  |  |  |  | 14,568,392 |  |  |  | \$14,568,392 |
| Replace 10 Transit Buses | RTS |  |  |  |  |  |  |  |  | 10,118,031 |  |  | \$10,118,031 |
| Replace 10 Transit Buses | RTS |  |  |  |  |  |  |  |  |  | 10,472,162 |  | \$10,472,162 |
| Replace 10 On Demand Vehicles | RTS |  | 1,317,149 |  |  |  |  |  |  |  |  |  | \$1,317,149 |
| Replace 11 On Demand Vehicles | RTS |  |  | 1,492,330 |  |  |  |  |  |  |  |  | \$1,492,330 |
| Replace 6 On Demand Vehicles | RTS |  |  |  | 838,418 |  |  |  |  |  |  |  | \$838,418 |
| Replace 4 On Demand Vehicles | RTS |  |  |  |  | 575,714 |  |  |  |  |  |  | \$575,714 |
| Replace 10 On Demand Vehicles | RTS |  |  |  |  |  | 1,482,463 |  |  |  |  |  | \$1,482,463 |
| Replace 11 On Demand Vehicles | RTS |  |  |  |  |  |  | 1,679,631 |  |  |  |  | \$1,679,631 |
| Replace 11 On Demand Vehicles | RTS |  |  |  |  |  |  |  | 1,730,020 |  |  |  | \$1,730,020 |
| Replace 11 On Demand Vehicles | RTS |  |  |  |  |  |  |  |  | 1,781,920 |  |  | \$1,781,920 |
| Replace 11 On Demand Vehicles | RTS |  |  |  |  |  |  |  |  |  | 1,835,378 |  | \$1,835,378 |
| Replace 11 On Demand Vehicles | RTS |  |  |  |  |  |  |  |  |  |  | 1,890,439 | \$1,890,439 |
| Replace 10 Paratransit Buses | RTS Access | 990,964 |  |  |  |  |  |  |  |  |  |  | \$990,964 |
| Replace 10 Paratransit Buses | RTS Access | 1,278,876 |  |  |  |  |  |  |  |  |  |  | \$1,278,876 |
| Replace 12 Paratransit Buses | RTS Access |  | 1,580,580 |  |  |  |  |  |  |  |  |  | \$1,580,580 |
| Replace 10 Paratransit Buses | RTS Access |  |  | 1,356,664 |  |  |  |  |  |  |  |  | \$1,356,664 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  | 1,397,364 |  |  |  |  |  |  |  | \$1,397,364 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  | 1,439,285 |  |  |  |  |  |  | \$1,439,285 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  | 1,482,464 |  |  |  |  |  | \$1,482,464 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  |  | 1,526,938 |  |  |  |  | \$1,526,938 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  |  |  | 1,572,746 |  |  |  | \$1,572,746 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  |  |  |  | 1,619,928 |  |  | \$1,619,928 |


| 2024/25-2033/34 CAPITAL IMPROVEMENT PLAN CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROJECT | COMPANY | PROJECTS IN PROGRESS REMAINING COST @ $12 / 31 / 23$ | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 | 2033/34 | TOTAL |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  |  |  |  |  | 1,668,526 |  | \$1,668,526 |
| Replace 10 Paratransit Buses | RTS Access |  |  |  |  |  |  |  |  |  |  | 1,718,582 | \$1,718,582 |
| Replace 10 Regional Buses | RTS Genesee | 1,605,000 |  |  |  |  |  |  |  |  |  |  | \$1,605,000 |
| Replace 2 Regional Buses | RTS Genesee |  | 526,495 |  |  |  |  |  |  |  |  |  | \$526,495 |
| Replace 2 Regional Buses | RTS Genesee |  |  |  | 255,040 |  |  |  |  |  |  |  | \$255,040 |
| Replace 2 Regional Buses | RTS Genesee |  |  |  |  | 255,040 |  |  |  |  |  |  | \$255,040 |
| Replace 2 Regional Buses | RTS Genesee |  |  |  |  |  | 268,783 |  |  |  |  |  | \$268,783 |
| Replace 2 Regional Buses | RTS Genesee |  |  |  |  |  |  |  |  | 295,662 |  |  | \$295,662 |
| Replace 2 Regional Buses | RTS Livingston | 322,617 |  |  |  |  |  |  |  |  |  |  | \$322,617 |
| Replace 3 Regional Buses | RTS Livingston |  |  | 645,684 |  |  |  |  |  |  |  |  | \$645,684 |
| Replace 3 Regional Buses | RTS Livingston |  |  | 645,684 |  |  |  |  |  |  |  |  | \$645,684 |
| Replace 4 Regional Buses | RTS Livingston |  |  |  | 255,040 |  |  |  |  |  |  |  | \$255,040 |
| Replace 3 Regional Buses | RTS Livingston |  |  |  |  | 382,560 |  |  |  |  |  |  | \$382,560 |
| Replace 2 Regional Buses | RTS Livingston |  |  |  |  |  | 268,783 |  |  |  |  |  | \$268,783 |
| Replace 4 Regional Buses | RTS Livingston |  |  |  |  |  |  |  |  | 295,662 |  |  | \$295,662 |
| Replace 2 Regional Buses | RTS Ontario | 325,000 |  |  |  |  |  |  |  |  |  |  | \$325,000 |
| Replace 1 Regional Bus | RTS Ontario | 268,248 |  |  |  |  |  |  |  |  |  |  | \$268,248 |
| Replace 7 Regional Buses | RTS Ontario |  |  |  | 892,641 |  |  |  |  |  |  |  | \$892,641 |
| Replace 7 Regional Buses | RTS Ontario |  |  |  |  | 892,641 |  |  |  |  |  |  | \$892,641 |
| Replace 7 Regional Buses | RTS Ontario |  |  |  |  |  |  |  |  | 1,034,816 |  |  | \$1,034,816 |
| Replace 2 Regional Buses | RTS Orleans | 325,000 |  |  |  |  |  |  |  |  |  |  | \$325,000 |
| Replace 2 Regional Buses | RTS Orleans |  |  |  | 255,040 |  |  |  |  |  |  |  | \$255,040 |
| Replace 2 Regional Buses | RTS Orleans |  |  |  |  | 255,040 |  |  |  |  |  |  | \$255,040 |
| Replace 2 Regional Buses | RTS Orleans |  |  |  |  |  |  |  |  | 295,662 |  |  | \$295,662 |
| Replace 2 Regional Buses | RTS Seneca |  |  |  | 255,040 |  |  |  |  |  |  |  | \$255,040 |
| Replace 2 Regional Buses | RTS Seneca |  |  |  |  |  |  |  |  | 295,662 |  |  | \$295,662 |
| Replace 10 Regional Buses | RTS Wayne | 1,605,000 |  |  |  |  |  |  |  |  |  |  | \$1,605,000 |
| Replace 2 Regional Buses | RTS Wayne |  | 405,000 |  |  |  |  |  |  |  |  |  | \$405,000 |
| Replace 2 Regional Buses | RTS Wayne |  | 526,495 |  |  |  |  |  |  |  |  |  | \$526,495 |


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| 2024/25-2033/34 CAPITAL IMPROVEMENT PLAN CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROJECT | COMPANY | PROJECTS IN PROGRESS REMAINING COST @ 12/31/23 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 | 2033/34 | TOTAL |
| Connection Hubs | RTS | 3,405,828 | 1,302,290 |  |  |  |  |  |  |  |  |  | \$4,708,118 |
| Advanced Environmental Service Building | RTS | 300,000 |  |  |  |  |  |  |  |  |  |  | \$300,000 |
| Garage D Zero-Emission Bus Storage | RTS | 322,089 |  |  |  |  |  |  |  |  |  |  | \$322,089 |
| Hydrogen Facility Upgrades | RTS | 1,557,199 | 4,442,801 |  |  |  |  |  |  |  |  |  | \$6,000,000 |
| Sprinkler Water Main Replacement | RTS |  | 500,000 |  |  |  |  |  |  |  |  |  | \$500,000 |
| RTS Access Facility | RTS Access | 25,646,417 |  |  |  |  |  |  |  |  |  |  | \$25,646,417 |
| RTS Genesee Facility | RTS Genesee | 709,125 |  |  |  |  |  |  |  |  |  |  | \$709,125 |
| RTS Seneca Facility | RTS Seneca | 5,288,931 |  |  |  |  |  |  |  |  |  |  | \$5,288,931 |
| RTS Wayne Facility | RTS Wayne | 183,578 |  |  |  |  |  |  |  |  |  |  | \$183,578 |
| RTS Wyoming Facility | RTS Wyoming | 5,952,688 |  |  |  |  |  |  |  |  |  |  | \$5,952,688 |
| TOTAL FACILITIES |  | \$43,365,855 | \$6,245,091 | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$49,610,946 |
| Maintenance Equipment | RTS | 200,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | \$1,200,000 |
| Replace Road Supervisor Cars | RTS |  | 91,980 | 143,584 | 98,595 | 253,881 | 156,898 |  |  | 171,447 | 117,727 | 294,318 | \$1,328,430 |
| RTS Livingston Generator \& Car Charger | RTS Livingston | 123,195 |  |  |  |  |  |  |  |  |  |  | \$123,195 |
| TOTAL EQUIPMENT |  | \$323,195 | \$191,980 | \$243,584 | \$198,595 | \$353,881 | \$256,898 | \$100,000 | \$100,000 | \$271,447 | \$217,727 | \$394,318 | \$2,651,625 |


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## OPERATING BUDGET IMPACT

## VEHICLE REPLACEMENTS

Regular and on time replacement of buses helps to keep operating costs stable, and maintains the reliability and quality of customer service. New buses require fewer parts and burn fuel more efficiently than older buses. Additionally, there are savings associated with reduced maintenance for newer buses for parts and labor. Finally, the incorporation of additional zero-emission buses in the fleet is anticipated to reduce fuel and maintenance costs.

## FACILITY PROJECTS

The completion of the new RTS Access Facility will likely increase utility costs due to the proper sizing of the facility over the current location. Increased efficiency and effectiveness of the operations will likely result in cost savings for the Authority. A formal analysis has not yet been performed to determine the total operating budget impact of the new facility.

The completion of the Connection Hubs will result in some additional expenses for their maintenance, as well as utilities to provide real-time bus information.


Click the Screen or Scan the OR Code to Watch a Short Video Message from Monroe County Executive Adam Bello

"Public transportation is essential to an equitable and thriving community. Locally, RTS is a critical partner in ensuring our residents are able to access the transportation they need to live successful and healthy lives. Monroe County proudly supports RTS's commitment to achieve a zeroemission fleet by 2035 by expanding the use of zero-emission buses. This forward-thinking leadership will continue to provide our residents with quality transportation while contributing to a cleaner environment for the next generation."

- Adam Bello, Monroe County Executive


OPERATING BUDGET

CONSOLIDATED COMPARISON 2024-25 OPERATING BUDGET (000's)

|  | 2022-23 <br> ACTUAL | $\begin{aligned} & \text { 2023-24 } \\ & \text { BUDGET } \end{aligned}$ | 2023-24 <br> PROJECTION* | $\begin{aligned} & \text { 2024-25 } \\ & \text { BUDGET } \end{aligned}$ | $\begin{aligned} & \text { VARIANCE } \\ & \text { 2023-24 } \\ & \text { PROJECTION } \end{aligned}$ | $\begin{aligned} & \text { VARIANCE } \\ & 2023-24 \\ & \text { BUDGET } \end{aligned}$ | \% CHG BUDGET |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |  |  |  |
| Customer Fares | \$ 5,725 | \$ 6,324 | \$ 6,349 | \$ 6,643 | \$ 295 | \$ 320 | 5.1 \% |
| Special Transit Fares | \$ 11,857 | \$ 12,105 | \$ 12,296 | \$ 12,589 | \$ 294 | \$ 484 | 4.0 \% |
| Other Revenues | \$ 18,852 | \$ 20,839 | \$ 21,139 | \$ 19,724 | \$ $(1,415)$ | \$ $(1,115)$ | -5.4 \% |
| TOTAL LOCALLY GENERATED REVENUES | \$ 36,434 | \$ 39,267 | \$ 39,783 | \$ 38,956 | \$ (827) | \$ (311) | -0.8 \% |
| Federal Aid | \$ 13,830 | \$ 15,227 | \$ 16,569 | \$ 14,082 | \$ $(2,487)$ | \$ $(1,145)$ | -7.5 \% |
| State Aid | \$ 53,899 | \$ 53,965 | \$ 53,965 | \$ 62,904 | \$ 8,939 | \$ 8,939 | 16.6 \% |
| County Aid | \$ 3,910 | \$ 3,910 | \$ 3,910 | \$ 3,910 | \$ - | \$ - | - |
| TOTAL GOVERNMENTAL SUBSIDIES | \$ 71,639 | \$ 73,101 | \$ 74,443 | \$ 80,895 | \$6,452 | \$ 7,794 | 10.7 \% |
| MORTGAGE RECORDING TAX | \$ 13,579 | \$ 12,143 | \$ 10,643 | \$ 10,643 | - | \$ 1,500 ) | -12.4\% |
| TOTAL REVENUES | \$121,652 | \$124,511 | \$124,868 | \$130,494 | \$5,626 | \$ 5,983 | 4.8 \% |
| EXPENSES |  |  |  |  |  |  |  |
| Wages | \$ 56,084 | \$ 61,208 | \$ 61,208 | \$ 63,465 | \$ 2,257 | \$ 2,257 | 3.7 \% |
| Employee Benefits | \$ 27,550 | \$ 27,900 | \$ 27,904 | \$ 30,830 | \$ 2,925 | \$ 2,930 | 10.5 \% |
| TOTAL PERSONNEL EXPENSES | \$ 83,634 | \$ 89,109 | \$ 89,113 | \$ 94,295 | \$5,182 | \$ 5,187 | 5.8 \% |
| Contracted Services | \$ 9,715 | \$ 11,573 | \$ 11,520 | \$ 12,865 | \$ 1,345 | \$ 1,292 | 11.2 \% |
| Fuel and Lubricants | \$ 7,212 | \$ 7,108 | \$ 7,108 | \$ 6,356 | \$ (752) | \$ (752) | -10.6 \% |
| Parts and Repairs | \$ 4,045 | \$ 4,612 | \$ 4,612 | \$ 4,862 | \$ 250 | \$ 250 | 5.4 \% |
| Other Materials and Supplies | \$ 1,420 | \$ 1,703 | \$ 1,703 | \$ 1,567 | \$ (136) | \$ (136) | -8.0 \% |
| Utilities | \$ 1,359 | \$ 1,731 | \$ 1,731 | \$ 1,480 | \$ (251) | \$ (251) | -14.5 \% |
| Casualty and Liability | \$ 4,467 | \$ 2,672 | \$ 2,712 | \$ 2,963 | \$ 252 | \$ 292 | 10.9 \% |
| Taxes | \$ 87 | \$ 60 | \$ 60 | \$ 90 | \$ 30 | \$ 30 | 50.0 \% |
| Miscellaneous Expenses | \$ 6,023 | \$ 2,228 | \$ 2,228 | \$ 2,020 | \$ (208) | \$ (208) | -9.3 \% |
| Lease and Rentals | \$ 455 | \$ 705 | \$ 705 | \$ 543 | \$ (162) | \$ (162) | -22.9 \% |
| Depreciation (Local) | \$ 2,156 | \$ 3,009 | \$ 3,009 | \$ 3,452 | \$ 442 | \$ 442 | 14.7 \% |
| TOTAL NONPERSONNEL EXPENSES | \$ 36,939 | \$ 35,402 | \$ 35,389 | \$ 36,199 | \$ 810 | \$ 797 | 2.3 \% |
| TOTAL EXPENSES | \$120,573 | \$124,511 | \$ 124,501 | \$130,494 | \$5,993 | \$ 5,983 | 4.8 \% |
| NET INCOME <br> (DEFICIT) BEFORE <br> APPROPRIATION | \$ 1,079 | \$ - | \$ 367 | \$ - | \$ (367) | \$ - |  |

*As of December 31, 2023.


## Adult Cash 40101 -0110

Adult Cash
Unlimited Pass 1 Day
Unlimited Pass 31 Day
Unlimited Pass 31 Day Adult Freedom Pass 1 Ride
Stored Value Pass

LiftLine Pass \$20.00 Adult Commuter Tickets State WTW Pass Senior Cash

Disabled Cash
Total Customer
$(112,474) \quad-100.0 \%$
$(4,000) \quad-100.0 \%$
으웅
 134, 371 - 7.6\%

$\begin{array}{lll}641,250 & 743,750 & 102,500\end{array}$
 242,250

| 361,250 | 303,500 | 242,250 |
| :--- | :--- | :--- |

61,250
40704-0420
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Oth Rev-Int Earnings Wrkg Capi Oth Rev-Int Earnings Capital R Oth Rev-Int Earnings Self Insu
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| 2024-2025 OPERATING BUDGET DETAIL |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACCOUNT DESCRIPTION | ACCOUNT | 2022-23 <br> ACTUAL | $\begin{aligned} & 2023-24 \\ & \text { BUDGET } \end{aligned}$ | $\begin{gathered} \text { 2023-24 } \\ \text { ACTUAL THRU } \\ \text { 12/31/23 } \end{gathered}$ | $\begin{gathered} \text { 2023-24 } \\ \text { PROJECTION } \end{gathered}$ | $\begin{aligned} & 2024-25 \\ & \text { BUDGET } \end{aligned}$ | BUDGET CHANGE | \% CHANGE |
| Recov Rev-Other | 40797-0484 | 73,467 | 70,000 | 68,748 | 70,000 | 70,000 | - | - |
| Reimb Rev-Employee Related | 40797-0492 | 2,195 | 2,000 | 1,510 | 2,000 | 2,000 | - | - |
| Reimb Rev-Unleaded Fuel | 40797-0493 | 411,378 | 491,261 | 289,348 | 491,261 | 426,750 | $(64,511)$ | -13.1\% |
| Reimb Rev-Pension Fund | 40797-0495 | 8,639 | 6,000 | - | 6,000 | 6,000 | - | - |
| Reimb Rev-Vending Machine | 40797-0496 | 6,339 |  | 3,931 | - | - | - | - |
| Reimb Rev-Warranty | 40797-0497 | 43,033 | 30,000 | 48,116 | 30,000 | 40,000 | 10,000 | 33.3\% |
| Reimb Rev-Pension Fund Actuary | 40797-0498 | 16,150 | 18,675 | - | 18,675 | 18,675 | - | - |
| Reimb Rev-HRA Income | 40797-0499 | 3,607 | 1,500 | 2,703 | 1,500 | 2,000 | 500 | 33.3\% |
| Total Reimbursement and Recovery |  | 832,739 | 929,436 | 526,092 | 929,436 | 865,425 | $(64,011)$ | -6.9\% |
| Other Rev-General | 40799-0470 | 15,162,761 | 17,754,769 | 21,147 | 17,754,769 | 15,941,000 | $(1,813,769)$ | -10.2\% |
| Interco Reimb-Salary \& Fringe | 44002-0810 | 28,605 | 33,456 | 25,095 | 33,456 | 31,318 | $(2,138)$ | -6.4\% |
| Total Other/Intercompany |  | 15,191,366 | 17,788,225 | 46,242 | 17,788,225 | 15,972,318 | $(1,815,907)$ | -10.2\% |
| Oth Rev-Gain Fixed Price Swap | 40707-0000 | 1,011,702 | 584,640 | 79,674 | 584,640 | 463,101 | $(121,539)$ | -20.8\% |
| Loss From Fixed Price Swap | 50997-0000 | - |  | $(120,824)$ | - | - | - | - |
| Total Realized Gain on Fuel Swap |  | 1,011,702 | 584,640 | $(41,150)$ | 584,640 | 463,101 | $(121,539)$ | 100.0\% |
| Oth Rev-Gain On Sale | 40706-0000 | 18,680 | - | 12,612 | - | - | - | - |
| Total Gain (Loss) on Disposal |  | 18,680 | - | 12,612 | - | - | - |  |
| Total Other |  | 18,866,244 | 20,838,551 | 4,205,438 | 21,138,551 | 19,723,594 | (1,114,957) | -5.4\% |
| Total Locally Generated |  | 36,447,937 | 39,267,162 | 18,254,783 | 39,782,774 | 38,956,228 | $(310,934)$ | -0.8\% |
| Federal Project Rev-UPWP | 41304-0510 | 120,169 | 338,500 | 85,552 | 338,500 | 176,050 | $(162,450)$ | -48.0\% |
| Federal Oth Rev-JARC | 41399-0520 | 15,664 | 60,000 | 26,147 | 60,000 | 30,000 | $(30,000)$ | -50.0\% |
| Federal Oth Rev-Sec. 5311 | 41399-0530 | 1,188,500 | 1,241,500 | 931,125 | 79,500 | 1,241,500 | - | - |
| Federal Oth Rev-Prev Maintenan | 41399-0540 | 10,833,124 | 11,896,105 | 8,922,075 | 11,896,105 | 12,610,487 | 714,382 | 6.0\% |
| Federal Oth Rev-Grant Chrgback | 41399-0550 | 6,322 | 24,000 | 10,326 | 24,000 | 24,000 | - | - |
| Federal Oth Rev-5307 Oper Assistance | 41399-0570 | 1,666,667 | 1,666,666 | - | 1,666,666 | - | $(1,666,666)$ | -100.0\% |
| Federal Contribution-Cares Act | 41399-0580 | - | - | - | 2,504,046 | - | - | - |
| Total Federal |  | 13,830,445 | 15,226,771 | 9,975,225 | 16,568,817 | 14,082,037 | (1,144,734) | -7.5\% |
| State Operating Revenue | 41101-0610 | 52,474,700 | 52,474,700 | 45,091,425 | 52,474,700 | 61,324,338 | 8,849,638 | 16.9\% |
| State Operating Prev Maint | 41101-0620 | 1,354,140 | 1,487,013 | 1,115,262 | 1,487,013 | 1,576,310 | 89,297 | 6.0\% |
| State Other Rev-WTW Non Pass | 41101-0640 | 11,922 |  | 9,468 |  | - | - | - |
| State Oth Rev-Grant Chargeback | 41101-0660 | 58,390 | 3,000 | 1,291 | 3,000 | 3,000 | - | - |
| Total State |  | 53,899,152 | 53,964,713 | 46,217,446 | 53,964,713 | 62,903,648 | 8,938,935 | 16.6\% |
| Local Oper Rev-18B Match | 40901-0700 | 3,909,500 | 3,909,500 | 2,932,125 | 3,909,500 | 3,909,500 | - | - |



## Total Governm

 Total Government Subsidies Mtge Tax Rev-Genesee County Mtge Tax Rev-Livingston County Mtge Tax Rev-Monroe County Mtge Tax Rev-Ontario County Mtge Tax Rev-Orleans County Mtge Tax Rev-Seneca County Mtge Tax Rev-Wayne County $\frac{\text { Mtge Tax Rev-Wyoming County }}{\text { Total Mortgage Recording Tax }}$ Total Revenue| Wage Operator FT-Regular | 50101-0100 | 19,291,309 | 22,233,073 | 14,911,197 | 22,233,073 | 22,730,037 | 496,964 | 2.2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wage Operator FT-OT | 50101-0110 | 2,987,844 | 3,108,317 | 2,524,577 | 3,108,317 | 3,370,584 | 262,267 | 8.4\% |
| Wage Operator FT-Guarantee | 50101-0120 | 745,152 | 721,424 | 517,287 | 721,424 | 861,969 | 140,545 | 19.5\% |
| Wage Operator FT-Spread | 50101-0130 | 498,923 | 524,354 | 404,530 | 524,354 | 715,901 | 191,547 | 36.5\% |
| Wage Operator FT-Retro | 50101-0170 | 467,958 | - | 1,794,693 | - |  | - | - |
| Wages Operator FT-Other | 50101-0180 | 148,066 | 287,700 | 102,360 | 287,700 | 239,617 | $(48,083)$ | -16.7\% |
| Wages Operator PT-Regular | 50104-0100 | 1,684,774 | 2,090,605 | 1,108,110 | 2,090,605 | 1,672,757 | $(417,848)$ | -20.0\% |
| Wages Operator PT-OT | 50104-0110 | 35,785 | 50,238 | 26,893 | 50,238 | 53,259 | 3,021 | 6.0\% |
| Wages Operator PT-Guarantee | 50104-0110 | 97 | - | 207 | - | - |  | - |
| Wage Operator PT-Spread | 50104-0130 | 222 | - | - | - | - | - | - |
| Wage Operator PT-Retro | 50104-0170 | 15,933 | - | 44,727 | - | - | - | - |
| Wages Operator PT-Other | 50104-0180 | - | - | 894 | - | 718 | 718 | 100.0\% |
| Wage Operator Trainee-Regular | 50106-0100 | 522,182 | 711,950 | 376,474 | 711,950 | 663,796 | $(48,154)$ | -6.8\% |
| Wage Operator Trainee-OT | 50106-0110 | 698 | - | 1,520 | - | - | - | - |
| Wages Operator FT-Guarantee | 50106-0120 | 715 | - | 26 | - | - | - | - |
| Wage Operator Retro | 50106-0170 | 12 | - | 10,398 | - | - | - | - |
| Total Operator Wages |  | 26,399,669 | 29,727,661 | 21,823,893 | 29,727,661 | 30,308,638 | 580,977 | 2.0\% |
| Wage Parts Purchasing-Regular | 50107-0100 | 75,653 | 77,733 | 58,385 | 77,733 | 83,492 | 5,759 | 7.4\% |
| Wage Parts Purchasing-OT | 50107-0110 | 2,725 | 1,636 | 2,399 | 1,636 | 3,492 | 1,856 | 113.4\% |
| Wage Parts Purchasing-Guarantee | 50107-0120 | - | - | 30 | - | - | - | - |
| Wage Parts Purchasing-Retro | 50107-0170 | 4 | - | - | - | - | - | - |
| Wage Mech Farebox-Regular | 50108-0100 | 369,733 | 381,324 | 278,845 | 381,324 | 412,096 | 30,772 | 8.1\% |
| Wage Mech Farebox-OT | 50108-0110 | 15,736 | 27,916 | 37,730 | 27,916 | 29,488 | 1,572 | 5.6\% |
| Wage Mech Farebox-Retro | 50108-0170 | 10,224 | - | 16,986 | - | - | - | - |
| Wage Mech Svc Bldg-Regular | 50110-0100 | 1,020,352 | 1,293,626 | 675,913 | 1,293,626 | 1,102,007 | $(191,619)$ | -14.8\% |
| Wage Mech Svc Bldg-OT | 50110-0110 | 383,705 | 169,896 | 348,572 | 169,896 | 185,559 | 15,663 | 9.2\% |
| Wage Mech Svc Bldg-Guarantee | 50110-0120 | - | - | 143 | - | - | - | - |
| Wage Mech Svc Bldg-Retro | 50110-0170 | 17,353 | - | 81,689 | - | - | - | - |
| Wage Mech Svc Bldg-Other | 50110-0180 | - | - | 342 | - | - | - | - |


| ACCOUNT DESCRIPTION | 2024-2025 OPERATING BUDGET DETAIL |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ACCOUNT | 2022-23 ACTUAL | $\begin{aligned} & 2023-24 \\ & \text { BUDGET } \end{aligned}$ | $\begin{gathered} \text { 2023-24 } \\ \text { ACTUAL THRU } \\ \text { 12/31/23 } \end{gathered}$ | $\begin{aligned} & \text { 2023-24 } \\ & \text { PROJECTION } \end{aligned}$ | $\begin{aligned} & 2024-25 \\ & \text { BUDGET } \end{aligned}$ | BUDGET CHANGE | \% CHANGE |
| Wage Mech Garage-Regular | 50112-0100 | 2,356,115 | 2,638,095 | 1,887,538 | 2,638,095 | 3,059,220 | 421,125 | 16.0\% |
| Wage Mech Garage-OT | 50112-0110 | 882,212 | 563,414 | 608,088 | 563,414 | 617,655 | 54,241 | 9.6\% |
| Wage Mech Garage-Guarantee | 50112-0120 |  |  | 333 | - |  |  | - |
| Wage Mech Garage-Retro | 50112-0170 | 69,435 |  | 199,535 |  |  |  | - |
| Wage Mech Garage-Other | 50112-0180 |  | - | 681 | - | - | - | - |
| Wage Mech B\&G-Regular | 50114-0100 | 376,967 | 434,347 | 391,514 | 434,347 | 391,362 | $(42,985)$ | -9.9\% |
| Wage Mech B\&G-OT | 50114-0110 | 15,699 | 63,394 | 80,066 | 63,394 | 64,914 | 1,520 | 2.4\% |
| Wage Mech B\&G-Retro | 50114-0170 | 7,673 | - | 37,922 |  |  |  | - |
| Wage Mech B\&G-Other | 50114-0180 |  | - | 436 | - | - | - | - |
| Wage Non-Mech B\&G-Regular | 50116-0100 | 716,515 | 814,791 | 365,464 | 814,791 | 846,428 | 31,637 | 3.9\% |
| Wage Non-Mech B\&G-OT | 50116-0110 | 217,499 | 193,346 | 139,499 | 193,346 | 202,913 | 9,567 | 4.9\% |
| Wage Non-Mech B\&G-Retro | 50116-0170 | 31,673 | - | 9,583 | - | - | - | - |
| Wage Mech Overhaul-Regular | 50118-0100 | 749,605 | 808,718 | 457,467 | 808,718 | 728,783 | $(79,935)$ | -9.9\% |
| Wage Mech Overhaul-OT | 50118-0110 | 70,815 | 58,901 | 61,892 | 58,901 | 60,700 | 1,799 | 3.1\% |
| Wage Mech Overhaul-Retro | 50118-0170 | 20,278 |  | 28,326 | - | - | - | - |
| Wage Mech Bodyshop-Regular | 50120-0100 | 533,497 | 661,753 | 373,175 | 661,753 | 580,710 | $(81,043)$ | -12.2\% |
| Wage Mech Bodyshop-OT | 50120-0110 | 50,141 | 59,888 | 42,137 | 59,888 | 62,926 | 3,038 | 5.1\% |
| Wage Mech Bodyshop-Retro | 50120-0170 | 15,071 | - | 29,690 | - | - | - | - |
| Total Mechanic Wages |  | 8,008,679 | 8,248,778 | 6,214,379 | 8,248,778 | 8,431,745 | 182,967 | 2.2\% |


| Oth Sal \& Wage-Regular | 50102-0100 | 9,453,454 | 11,404,084 | 8,035,382 | 11,404,084 | 11,585,119 | 181,035 | 1.6\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Oth Sal \& Wage-OT | 50102-0110 | 277,604 | 147,551 | 221,932 | 147,551 | 188,514 | 40,963 | 27.8\% |
| Oth Sal\& Wage-Car Allowance | 50102-0160 | 25,621 | 26,200 | 26,642 | 26,200 | 35,800 | 9,600 | 36.6\% |
| Oth Sal \& Wage-Retro | 50102-0170 | 64,421 |  | 138,417 |  | - |  | - |
| Staff Performance Incentive | 50102-0190 | 300,518 | 200,000 | 6,232 | 200,000 | 200,000 | - | - |
| Covid 19 Payout | 50102-0191 | - | - | - | - | - |  |  |
| Other Wage-Vacancy Factor | 50102-0195 | - | $(250,000)$ | - | $(250,000)$ | $(250,000)$ | - | - |
| Wage Radio Cntrl \& Disp-Regula | 50121-0100 | 1,212,520 | 1,373,191 | 880,522 | 1,373,191 | 1,390,033 | 16,842 | 1.2\% |
| Wage Radio Cntrl \& Disp-OT | 50121-0110 | 246,031 | 210,970 | 224,879 | 210,970 | 210,345 | (625) | -0.3\% |
| Wage Radio Cntrl \& Disp-Retro | 50121-0170 | 46,126 | - | 13,517 | - | - | - | - |
| Wage Radio Cntrl \& Disp-Other | 50121-0180 | - | - | 286 | - | - | - | - |
| Wage Garage Supvr-Regular | 50122-0100 | 929,817 | 1,040,512 | 714,958 | 1,040,512 | 1,102,858 | 62,346 | 6.0\% |
| Wage Garage Supvr-OT | 50122-0110 | 123,209 | 85,932 | 101,629 | 85,932 | 91,018 | 5,086 | 5.9\% |
| Wage Garage Supvr-Retro | 20122-0170 | 31,498 | - | - | - | - | - | - |
| Wage Road Supvr-Regular Wage Road Supvr-OT | $\begin{aligned} & 50123-0100 \\ & 50123-0110 \end{aligned}$ | $\begin{array}{r} 1,517,896 \\ 210,997 \end{array}$ | $\begin{array}{r} 1,633,128 \\ 183,997 \end{array}$ | $\begin{array}{r} 1,133,045 \\ 184,153 \end{array}$ | $\begin{array}{r} 1,633,128 \\ 183,997 \end{array}$ | $\begin{array}{r} 1,811,895 \\ 192,800 \end{array}$ | $\begin{array}{r} 178,767 \\ 8,803 \end{array}$ | $\begin{gathered} 10.9 \% \\ 4.8 \% \end{gathered}$ |
| Wage Road Supvr-Retro | 50123-0170 | 48,610 | - | 6,739 | - | - | - | - |
| Wage Road Supvr-Other | 50123-0180 | - | - | 339 | - | - | - | - |
| Other Wage ATU-Regular | 50124-0100 | 99,777 | 100,753 | 74,052 | 100,753 | 104,802 | 4,049 | 4.0\% |
| Other Wage ATU-OT | 50124-0110 | 11,792 | 14,701 | 9,156 | 14,701 | 15,345 | 644 | 4.4\% |
| Other Wage ATU-Retro | 50124-0110 | 2,497 | - | 4,022 | - | - | - | - |
| Total Other Wages |  | 14,602,386 | 16,171,019 | 11,775,900 | 16,171,019 | 16,678,529 | 507,510 | 3.1\% |
| Fringe Benefit-Sick Pay | 50209-0000 | 1,126,225 | 1,096,397 | 820,582 | 1,096,397 | 1,209,961 | 113,564 | 10.4\% |
| Fringe Benefit-Holiday Pay | 50210-0000 | 1,540,329 | 1,672,415 | 1,120,255 | 1,672,415 | 2,221,315 | 548,900 | 32.8\% |
| Vacation Pay | 50211-0230 | 2,273,608 | 2,411,940 | 1,850,270 | 2,411,940 | 2,450,896 | 38,956 | 1.6\% |
| PTO-Paid Time Off | 50211-0240 | 1,733,545 | 1,797,896 | 1,478,398 | 1,797,896 | 2,070,833 | 272,937 | 15.2\% |



| Diesel Fuel-Revenue Vehicles | 50401-0410 | 4,364,445 | 3,992,021 | 2,507,227 | 3,992,021 | 3,221,814 | $(770,207)$ | -19.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unleaded Fuel Revenue Vehicles | 50401-0412 | 2,128,823 | 2,279,969 | 1,442,389 | 2,279,969 | 2,081,875 | $(198,094)$ | -8.7\% |
| Unleaded Fuel-NonRev Vehicles | 50401-0414 | 469,316 | 512,053 | 351,245 | 512,053 | 451,779 | $(60,274)$ | -11.8\% |
| Motor Oil | 50401-0415 | 69,568 | 78,500 | 53,056 | 78,500 | 98,640 | 20,140 | 25.7\% |
| Trans Fluid \& Other Lubricants | 50401-0416 | 179,877 | 175,550 | 95,746 | 175,550 | 181,050 | 5,500 | 3.1\% |
| Hydrogen Fuel | 50401-0417 | - | 69,750 | - | 69,750 | 320,542 | 250,792 | 359.6\% |
| Total Fuel \& Lubricants |  | 7,212,030 | 7,107,843 | 4,449,663 | 7,107,843 | 6,355,700 | $(752,143)$ | -10.6\% |
| M\&S-Large Bus Tires | 50402-0430 | 355,529 | 416,396 | 269,338 | 416,396 | 433,396 | 17,000 | 4.1\% |
| M\&S-Small Bus Tires | 50402-0431 | 41,179 | 40,000 | 37,985 | 40,000 | 43,000 | 3,000 | 7.5\% |
| M\&S-Camera Repair | 50498-0440 | 175,588 | 183,875 | 103,712 | 183,875 | 171,750 | $(12,125)$ | -6.6\% |
| M\&S-Radio Repair | 50498-0445 | 1,143 | 22,500 | 2,877 | 22,500 | 7,500 | $(15,000)$ | -66.7\% |
| M\&S-Farebox Repair | 50498-0450 | 46,746 | 20,000 | 9,036 | 20,000 | 20,000 | - | - |
| M\&S-Maintenance Rev Vehicle | 50498-0452 | 3,186,458 | 3,570,165 | 2,292,064 | 3,570,165 | 3,641,440 | 71,275 | 2.0\% |
| M\&S Interco Repair | 50498-0453 | 225 | - | - | - | - | - | - |


| 2024-2025 OPERATING BUDGET DETAIL |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACCOUNT DESCRIPTION | ACCOUNT | $\begin{aligned} & \text { 2022-23 } \\ & \text { ACTUAL } \end{aligned}$ | $\begin{aligned} & 2023-24 \\ & \text { BUDGET } \end{aligned}$ | 2023-24 ACTUAL THRU $12 / 31 / 23$ | $\begin{gathered} \text { 2023-24 } \\ \text { PROJECTION } \end{gathered}$ | $\begin{aligned} & 2024-25 \\ & \text { BUDGET } \end{aligned}$ | BUDGET <br> CHANGE | \% CHANGE |
| M\&S-Maintenance Serv Vehicle | 50498-0454 | 70,090 | 94,000 | 56,013 | 94,000 | 97,000 | 3,000 | 3.2\% |
| M\&S-Maintenance On Demand | 50498-0455 | 139,779 | 200,000 | 258,032 | 200,000 | 400,000 | 200,000 | 100.0\% |
| M\&S-Consumed Rev Vehicle | 50498-0460 | 27,764 | 65,000 | 12,505 | 65,000 | 48,000 | $(17,000)$ | -26.2\% |
| Total Parts \& Repairs |  | 4,044,502 | 4,611,936 | 3,041,561 | 4,611,936 | 4,862,086 | 250,150 | 5.4\% |
| M\&S-Bus Shelter Materials | 50498-0435 | 32,610 | 63,000 | 27,500 | 63,000 | 66,000 | 3,000 | 4.8\% |
| M\&S-Inventory Cost Variance | 50498-0997 | 877 | - | 235 | - | - | - | - |
| M \& S-Other | 50499-0500 | 344,690 | 358,131 | 293,279 | 358,131 | 337,689 | $(20,442)$ | -5.7\% |
| M\&S-Invoice Price Variance | 50499-0505 | $(3,115)$ | - | 0 | - | - | - | - |
| M\&S-Office Supplies | 50499-0510 | 129,946 | 137,600 | 61,201 | 137,600 | 140,000 | 2,400 | 1.7\% |
| M\&S-Printing Public Schedules | 50499-0530 | 62,879 | 157,000 | 65,851 | 157,000 | 117,000 | $(40,000)$ | -25.5\% |
| M \& S-Printing Tickets \& Passes | 50499-0535 | 28,026 | 127,775 | 24,820 | 127,775 | 104,750 | $(23,025)$ | -18.0\% |
| M\&S-COVID 19 | 50499-0536 | 57,858 | 81,400 | 7,875 | 81,400 | 10,000 | $(71,400)$ | -87.7\% |
| M\&S-Consumed Bldgs \& Grounds | 50499-0560 | 287,096 | 293,580 | 263,365 | 293,580 | 295,000 | 1,420 | 0.5\% |
| M\&S-Shop \& Build Equipment | 50499-0570 | 98,783 | 95,000 | 28,466 | 95,000 | 102,000 | 7,000 | 7.4\% |
| M\&S-Maint Shop Supplies | 50499-0580 | 370,064 | 390,000 | 245,389 | 390,000 | 395,000 | 5,000 | 1.3\% |
| M\&S-Non Capitalized Equipment | 50499-0590 | 10,505 | - | 94 | - | - | - | - |
| Total Materials and Supplies |  | 1,420,220 | 1,703,486 | 1,018,075 | 1,703,486 | 1,567,439 | $(136,047)$ | -8.0\% |


| Prof Service-Other | 50303-0620 | 71,256 | 105,110 | 70,530 | 105,110 | 207,380 | 102,270 | 97.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prof Service-Govt Relations | 50303-0622 | 160,818 | 186,430 | 133,000 | 186,430 | 193,226 | 6,796 | 3.6\% |
| Prof Service-Law General | 50303-0623 | 257,945 | 312,100 | 116,346 | 312,100 | 322,100 | 10,000 | 3.2\% |
| Prof Service-Law Injury | 50303-0624 | 327,624 | 231,500 | 128,446 | 231,500 | 290,000 | 58,500 | 25.3\% |
| Prof Service-Law Labor | 50303-0625 | 283,092 | 687,000 | 187,638 | 687,000 | 512,000 | $(175,000)$ | -25.5\% |
| Prof Service-Outside Audit | 50303-0626 | 90,200 | 97,175 | 90,250 | 97,175 | 97,175 | - | - |
| Pension Actuary | 50303-0635 | 62,712 | 45,635 | 53,111 | 45,635 | 47,641 | 2,006 | 4.4\% |
| Pension Mgmt Fee | 50303-0636 | 552,201 | 619,500 | 410,648 | 566,000 | 605,500 | $(14,000)$ | -2.3\% |
| Contracted Services-Other | 50305-0641 | 3,306,612 | 3,645,408 | 2,001,470 | 3,645,408 | 4,304,500 | 659,092 | 18.1\% |
| Software Maintenance Fees | 50305-0642 | 1,414,139 | 1,702,706 | 1,230,646 | 1,702,706 | 1,891,377 | 188,671 | 11.1\% |
| Hardware Maintenance Fees | 50305-0643 | 134,328 | 252,500 | 498,918 | 252,500 | 479,000 | 226,500 | 89.7\% |
| Contracted Services-ARC | 50305-0646 | 33,997 | 34,000 | 17,003 | 34,000 | - | $(34,000)$ | -100.0\% |
| Contracted Services-Reimagine RTS | 50305-0647 | - | - | 10,000 | - | - | - | - |
| Parts Department Management | 50305-0648 | 814,886 | 870,145 | 625,848 | 870,145 | 884,317 | 14,172 | 1.6\% |
| Custodial Services-General | 50306-0650 | 812,525 | 1,032,992 | 767,271 | 1,032,992 | 1,044,996 | 12,004 | 1.2\% |
| Security Services-General | 50307-0660 | 1,131,416 | 1,296,281 | 795,643 | 1,296,281 | 1,502,080 | 205,799 | 15.9\% |
| Connection Hub | 50308-0650 | 47,281 | 65,000 | 41,621 | 65,000 | 83,840 | 18,840 | 29.0\% |
| Medical Services | 50399-0670 | 214,345 | 390,000 | 102,209 | 390,000 | 400,000 | 10,000 | 2.6\% |
| Total Contracted Services |  | 9,715,376 | 11,573,482 | 7,280,599 | 11,519,982 | 12,865,132 | 1,291,650 | 11.2\% |
| Utilities-Elec Admin Bldg | 50502-0800 | 155,735 | 185,700 | 93,103 | 185,700 | 138,500 | $(47,200)$ | -25.4\% |
| Utilities-Elec Bus Shelter \& S | 50502-0801 | 22,272 | 25,000 | 9,108 | 25,000 | 24,000 | $(1,000)$ | -4.0\% |
| Utilities-Elec Oper Bldg | 50502-0802 | 363,960 | 533,000 | 239,602 | 533,000 | 480,000 | $(53,000)$ | -9.9\% |
| Utilities-Elec Service Bldg | 50502-0803 | 6,216 | 4,000 | 2,390 | 4,000 | 7,000 | 3,000 | 75.0\% |
| Utilities-Elec Transit Ctr | 50502-0804 | 163,148 | 192,000 | 103,368 | 192,000 | 150,000 | $(42,000)$ | -21.9\% |
| Utilities-Elec AESB | 50502-0805 | 56,385 | 49,000 | 26,924 | 49,000 | 47,000 | $(2,000)$ | -4.1\% |
| Utilities-Gas Admin Bldg | 50502-0810 | 27,872 | 43,500 | 8,561 | 43,500 | 28,570 | $(14,930)$ | -34.3\% |
| Utilities-Gas Operation Bldg | 50502-0812 | 90,205 | 137,000 | 26,130 | 137,000 | 87,000 | $(50,000)$ | -36.5\% |


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PERSONNEL CHANGE SUMMARY

|  | 2022-23 BUDGET | 2023-24 BUDGET | 2024-25 BUDGET* |
| :--- | :---: | :---: | :---: |
| RTS | 726 | 726 | 715 |
| RTS Access | 121 | 121 | 119 |
| RTS Genesee | 16 | 16 | 16 |
| RTS Livingston | 27 | 27 | 27 |
| RTS Ontario | 43 | 43 | 42 |
| RTS Orleans | 12 | 14 | 13 |
| RTS Seneca | 14 | 14 | 16 |
| RTS Wayne | 63 | 63 | 63 |
| RTS Wyoming | 20 | 20 | 20 |
| TOTAL | 1042 | 1044 | 1031 |

*The decreases for the 2024-25 budget represent the elimination of vacant positions in each unit.

"We have partnered with RTS for many years, which has a significant positive impact on the needs of older adults in our community. One rider connected to our office for transportation, and as a first-time rider with RTS, reported that they had a great ride that went very smoothly, and the driver really put them at ease. RTS provides for the ability to get to appointments, shopping, and other locales of interest and remain independent without having to drive on their own."

- Diana Fox, LCSW,

Director, Genesee County Office for the Aging


FINANCIAL POLICIES

## FINANCIAL POLICIES

## BASIS OF ACCOUNTING

In conformance with generally accepted accounting principles, the Authority utilizes an accrual basis of accounting and budgeting, recognizing revenues when earned and expenses when the obligation is incurred. The Authority is engaged only in business-type activities and presents the financial statements required for enterprise funds. Enterprise funds are used to account for the activities of the various business units of the Authority, because Authority expenses are funded through a combination of self-generated revenues and various governmental subsidies provided by New York State, the federal government, and member counties.

In accordance with Governmental Accounting Standards Board Statement No. 62, codification of Accounting and Financial Reporting Guidance contained in preNovember 30, 1989 FASB and AICPA Pronouncements, the Authority applies all applicable Governmental Accounting Standards Board (GASB) pronouncements as well as Financial Accounting Standards Board (FASB) statement and interpretations issued on or before November 30, 1989, that do not conflict with GASB pronouncements. The Authority has elected not to apply FASB Standards issued after November 30, 1989.

## INTERNAL CONTROL STRUCTURE

The Authority maintains an internal control system designed to ensure that its assets are protected from loss, theft, or misuse; and to ensure that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with generally accepted accounting principles. The internal control system is designed to provide reasonable, but not absolute, assurance that these objectives are met. The Board of Commissioners has designated the Chief Financial Officer to also act as Internal Control Officer. An annual program of internal control activities is conducted with oversight provided by the Audit Committee of the Board of Commissioners.

## INDEPENDENT AUDIT

On an annual basis, the Authority engages the services of an independent certified public accounting firm to conduct an independent audit and report for its end of fiscal year financial statements. The Audit Committee recommends the selection of the independent auditor(s) to the full Board of Commissioners and is responsible for oversight of the independent auditor.

## BUDGETARY CONTROL

The Authority's fiscal year runs from April 1 through March 31. The annual budget preparation process occurs within the development of the Authority's Annual Comprehensive Plan. Operating Plan goals and tactics for the coming year are formulated during August and refined as budget development progresses by the Executive and Leadership teams. Formal budget preparation packages are distributed in mid-September by the Budget Department to each department head of Regional Transit Service and to the managers of the other subsidiary companies.

Operating budget and capital project requests are due by mid-October. Each departmental request is closely analyzed utilizing a process aimed at breaking down the elements of each request; comparison with historical data and recognition of trends and external factors, economic or other that might impact the budget element. Budget staff also meet with department representatives to discuss and review their budget submissions as necessary.

Revenue estimates are subject to the same type of scrutiny and analysis. Documentation is prepared and retained for budget estimates
Over the course of December and January, the Chief Financial Officer (CFO) submits detailed and summary budget recommendations to the Executive Team. At this stage the budget contains only preliminary estimates of state operating assistance for the coming year, because the governor's proposed executive budget is traditionally submitted to the state legislature in late January. The Authority's proposed budget is then completed and included in its Annual Comprehensive Plan, which is submitted by the CEO to the Board of Commissioners in February for review and adoption prior to the start of the fiscal year on April 1. The completed and approved budget complies with all relevant financial policies.

A balanced budget is achieved when the total of all estimated revenues in support of operations, plus appropriated net assets, if needed and available, equals total estimated operating expenses for the fiscal year.

Budgetary control is maintained at the department level. It is the responsibility of each department to administer its operations in a manner which ensures that the use of funds is consistent with the goals and programs authorized by the Board of Commissioners. An encumbrance accounting system is utilized for budgetary control; unencumbered appropriations lapse at year end.

On a monthly basis, the CFO submits a financial report to the Board of Commissioners which contains fiscal year to date results versus original budget, and also projects fiscal year-end results versus the original budget plan as adopted by the Board. These monthly projections enable the Authority to respond in a prompt and orderly manner to changing factors in the business environment. No amendments to the original budget are enacted by the Board unless a major programmatic modification(s) is necessary. The budget amendment process requires the submission of an amendment request by the CEO to the Board for its approval by resolution.

## FINANCIAL PLAN CALENDAR

| MONTH | ACTIVITY |
| :---: | :---: |
| August | - Leadership Team meeting to review issues and programs for inclusion in Strategic, Operating, and Financial plans for the coming fiscal year <br> - Budget Team updates, as necessary, all budget preparation protocols, documents, and system changes <br> - Budget staff updates Multi-Year Budget Projection |
| September | - Distribution of Capital Project Request packages to department heads <br> - Distribution of Operating Budget preparation packages to department heads |
| October | - Submission of Capital Project requests to Budget Team <br> - Budget Team estimates all revenue and expense accounts within its scope of responsibility <br> - Submission of Operating Budget requests to Budget Team |
| November | - Budget Team reviews and meets with each department head to review budget request, if necessary |
| December | - Budget Team concludes analysis and recommendations <br> - CFO communicates recommendations to Executive Management Team <br> - Executive Management Team reviews recommendations with departments <br> - Executive Management Team finalizes budget |
| January | - Budget Team prepares information for the development of Financial Plan section of Comprehensive Plan <br> - Budget staff updates Multi-Year Budget Projection <br> - Governor submits proposed Executive Budget to the Legislature, thereby providing notice to the Authority of the proposed amount of State Operating Assistance for the coming fiscal year <br> - Finalization of budget for inclusion in the Comprehensive Plan |
| February | - CEO submits Comprehensive Plan to the Board of Commissioners for review and comment <br> - Employee meeting to review Comprehensive Plan |
| March | - Board of Commissioners approves the Comprehensive Plan |
| April | - Fiscal year begins April 1 |

## FACTORS AFFECTING FINANCIAL CONDITION

## COMPREHENSIVE PLANNING

As noted previously, the Authority annually adopts a Comprehensive Plan, which contains its Strategic Plan, Operating Plan, Financial Plan, and Performance Goals for the coming fiscal year. The Strategic Plan identifies the strategy of the Authority in support of the vision. The Operating Plan outlines the specific objectives and projects to be undertaken in the coming year to advance the strategies. The Financial Plan is then developed in the form of an annual Operating Budget and Ten-Year Capital Plan, which supports the objectives of both the Strategic and Operating Plans. Performance metrics are managed through a complete scorecard approach called TOPS (Transit Organization Performance Scorecard) which tracks the Authority's progress in the attainment of both financial and non-financial goals. TOPS metrics are reported to the Board of Commissioners and to the community on a quarterly basis.

The Authority also maintains a Multi-Year Budget Projection that extends three fiscal years beyond the current year. Using historical data, trends, known and estimated operating revenue and expense factors based on management's judgment, the Multi-Year Budget Projection identifies projected annual net income or deficits from operations, inclusive of governmental subsidies. It is used as a planning tool to identify potential future fiscal challenges and opportunities to assist decision making by the Board and management. The multi-year projection is updated on a semi-annual basis to ensure that it remains current and relevant.

## CASH MANAGEMENT

The Authority pursues an active cash management and investment program in order to maximize investment earnings. Available cash balances are invested in various types of low risk investments in accordance with appropriate provisions of law and investment guidelines approved by the Board of Commissioners. The Finance/ Investment Committee of the Board assists the Board in its general oversight of investment activities.

## RISK MANAGEMENT

Utilizing an internal staff of both legal and claims management professionals, the risk management program is structured to both minimize and manage risk through a combination of purchased insurance, self-insurance, rigorous claims management, and the promotion of safety conscious behaviors.

Formalized policy and procedures have been established for the monitoring, supervision, related proceedings, and settlement of casualty losses, and employmentrelated claims and litigation.

With regard to insurance protection, automobile liability claims are self-insured to a limit of $\$ 1.5$ million. Losses in excess of that amount are protected by umbrella insurance coverage with limits of $\$ 15$ million. While liability losses are normally paid with operating funds, a self-insurance reserve fund is maintained for significant losses.

The Authority is self-insured for Workers' Compensation losses and medical claims; these costs are paid with operating funds. In regard to medical claims, the Authority has both Specific and Aggregate Stop Loss policies with retention points of $\$ 200,000$ and $125 \%$ of aggregate costs, respectively. Blanket insurance coverage is maintained for property and equipment. In addition, the Authority has insurance to protect against internal losses and Directors and Officers liability.

Use of the Authority's Self Insurance Reserve Fund for the settlement of liability claims requires approval from the Board of Commissioners.

As a transportation provider consuming approximately 1.5 million gallons of fuel each year, fuel price volatility is a major concern for the Authority. Accordingly, a formal policy to guide the use of price risk management tools such as fixed price swaps and forward pricing contracts has been adopted by the Board and is managed under the direction of the Chief Financial Officer.

## CAPITAL RESERVE

Annually, the Authority is the recipient of a formula based grant from the United States Department of Transportation, which is primarily directed towards capital investments. This grant requires a local match of $20 \%$, of which $50 \%$ is drawn from the Authority's Capital Reserve Fund and $50 \%$ provided by the New York State Department of Transportation. The Capital Reserve Fund is itself funded annually by a Board authorized transfer from Working Capital in an amount equal to the depreciation expense contained in the current fiscal year budget. The Board of Commissioners may also authorize additional contributions to the Capital Reserve as recommended by the Chief Executive and Chief Financial Officers. The Capital Reserve Fund also provides $100 \%$ funding for capital projects when authorized by the Board of Commissioners.

## DEBT MANAGEMENT

Pursuant to law, the Authority has the power to issue debt to achieve its purposes, subject to the approval of the State Comptroller. A formal Debt Policy has been adopted by the Board of Commissioners which contains guidelines for the evaluation, issuance, management, and reporting of debt. The Finance/Investment Committee represents and assists the Board in its oversight of borrowing activities. The Authority has not issued debt and does not have a legal debt limit.

## PENSION BENEFITS

The Authority sponsors four separate defined benefit plans to provide pension benefits for various groups of employees among its subsidiary companies.

Annually, an independent actuarial firm prepares a formal valuation report for each plan that includes a calculation of the annual required contribution necessary to ensure that each plan will be able to fully meet its obligations to retirees. The Authority generally funds 100\% of the Annual Required Contribution (ARC) for each of the various pension plans.
The Authority also participates in the New York State Employees Retirement System (NYSLERS), which is administered by the Office of the New York State Comptroller. The Authority makes annual contributions to the NYSLERS as determined by the State Comptroller.

## OTHER POST-EMPLOYMENT BENEFITS (OPEB)

The Authority provides other post-employment benefits for retirees hired before August 4, 2016, such as health, life, and dental insurance. As of March 31, 2023, there were 394 active participants. The total actuarial accrued liability for OPEB as of March 31, 2023 was $\$ 130.9$ million.

The Authority's Annual Required Contribution (ARC) for OPEB is an actuarially determined amount.
Presently, the Authority funds only the current annual cost of insurance premiums for retirees and accrues the balance of the ARC for its Financial Statements as a Net OPEB Obligation.
The New York State legislature has not yet passed legislation to enable public benefit corporations to establish a qualifying irrevocable trust for the purpose of funding future OPEB benefits.



## 2024-2025 TRANSIT ORGANIZATION PERFORMANCE SCORECARD (TOPS)

The Transit Organization Performance Scorecard (TOPS) is the tool RGRTA uses to measure, monitor, and report, with full transparency, its overall performance as it relates to its progress in achieving the goals that were outlined at the beginning of the fiscal year. This snapshot of the Authority's performance allows for quick response and focused effort to make adjustments as needed. In a very simple and clear way, TOPS conveys how every action taken and every decision made by every employee impacts and contributes to RGRTA's success.
For the 2024-25 fiscal year, we will measure 21 metrics within the four components of TOPS, consistent with the metrics identified and monitored during the previous fiscal year. TOPS is measured by the Financial Performance Index (FPI), Customer Service Index (CSI), and Service Performance Index (SPI) in all four quarters. Additionally, employees are surveyed in quarters 2 and 4. The results of this survey comprise the Employee Engagement Index (EEI). Each metric will be awarded points on a continuous scale.

The performance indexes and their critical success factors for the 2024-25 fiscal year are displayed below by quarter.


Quarter 1: April 1 - June 30, 2024
Pillar Weighting:
FPI $=20$ Points
CSI $=40$ Points
SPI $=40$ Points
Success Indicators:
In the first quarter, RGRTA will measure the FPI, CSI, and SPI. The FPI will measure the End of Year Net Income Projection. The CSI will measure the Net Promoter Score for RTS Monroe, and customer satisfaction for RTS Access and the Regional Operations. The SPI will measure On-Time Performance (OTP) for all RTS properties.

|  |  |  |
| :---: | :---: | :---: |
| TRANSIT ORGANIZATION PERFORMANCE SCORECARD <br> 2024-2025 • SECOND QUARTER |  |  |
|  |  |  |
| KEY RESULTS | success indicators | goal points |
| Financial Sustainability | End of Year Net Income | 20 |
| Customer Satisfaction | Net Promoter Score (RTS in Monroe) Customer Satisfaction (RTS Access \& Regionals) | 30 |
| Service Quality | On-Time Performance | 35 |
| Employee Engagement | Employee Engagement \& Satisfaction | 15 |
|  |  | GOAL 100 |

Quarter 2: July 1 - September 30, 2024
Pillar Weighting:
FPI $=20$ Points
CSI = 30 Points
SPI $=35$ Points
EEI $=15$ Points
Success Indicators:
In the second quarter, RGRTA will measure the FPI, CSI, SPI, and EEI. The FPI will measure the End of Year Net Income Projection. The CSI will measure the Net Promoter Score for RTS Monroe, and customer satisfaction for RTS Access and the Regional Operations. The SPI will measure On-Time Performance (OTP) at all RTS properties. The EEI will measure employee engagement and satisfaction through the first employee survey of the fiscal year.

|  |  |  |
| :---: | :---: | :---: |
| TRANSIT ORGANIZATION PERFORMANCE SCORECARD 2024-2025 • THIRD QUARTER |  |  |
| KEY RESULTS | SUCCESS INDICATORS | GOAL POINTS |
| Financial Sustainability | End of Year Net Income | 20 |
| Customer Satisfaction | Net Promoter Score (RTS in Monroe) <br> Customer Satisfaction (RTS Access \& Regionals) | 40 |
| Service Quality | On-Time Performance | 40 |
| Employee Engagement | Employee Engagement \& Satisfaction | - |
|  |  | GOAL 100 |

Quarter 3: October 1 - December 31, 2024
Pillar Weighting:
FPI $=20$ Points
CSI $=40$ Points
SPI $=40$ Points
Success Indicators:
In the third quarter, RGRTA will measure the FPI, CSI, and SPI.
The FPI will measure the End of Year Net Income Projection. The CSI will measure the Net Promoter Score for RTS Monroe, and customer satisfaction for RTS Access and the Regional Operations. The SPI will measure On-Time Performance (OTP) for all RTS properties.

|  |  |  |
| :---: | :---: | :---: |
| TRANSIT ORGANIZATION PERFORMANCE SCORECARD <br> 2024-2025 • FOURTH QUARTER |  |  |
| KEY RESULT | success indicators | GOAL POINTS |
| Financial Sustainability | End of Year Net Income | 20 |
| Customer Satisfaction | Net Promoter Score (RTS in Monroe) Customer Satisfaction RTS Access \& Regionals (RTS Access \& Regionals) | 30 |
| Service Quality | On-Time Performance | 35 |
| Employee <br> Engagement | Employee Engagement \& Satisfaction | 15 |
|  |  | GOAL 100 |

Quarter 4: January 1 - March 31, 2025
Pillar Weighting:
FPI $=20$ Points
CSI $=30$ Points
SPI $=35$ Points
EEI $=15$ Points
Success Indicators:
In the fourth quarter, RGRTA will measure the FPI, CSI, SPI, and EEI. The FPI will measure the End of Year Net Income Projection. The CSI will measure the Net Promoter Score for RTS Monroe, and customer satisfaction for RTS Access and the Regional Operations. The SPI will measure On-Time Performance for all RTS properties. The EEI will measure employee engagement and satisfaction through the second employee survey of the fiscal year.

## 2023-24 TOPS REVIEW

For the 2023-24 fiscal year, we measured our performance in an environment where employees and customers have adjusted to the new transit system, and we have identified the best metrics to track moving forward based on the operation of the new system. With that adjustment period complete and new metrics in place, the Authority exceeded its TOPS goal of 100 in each of the first three quarters. Nearly all of the pillars of our TOPS scorecard have exceeded their goal for each period measured. At the time of this plan being developed, we are on track to meet or exceed our goal for the fourth quarter.
The Financial Performance Index, measured by the projected net income (deficit); the Customer Service Index, measured by NPS; the Service Performance Index, measured by On-Time Performance; and the Employee Engagement Index, measured by engaged employees, combined to result in the TOPS score.

## CONCLUSION

TOPS provides the Board of Commissioners, employees, customers, and the community with an industry-leading measurement system that is the hallmark of the Authority's success. RGRTA continues to use this measurement instrument to be a leader in the industry as demonstrated by its economic stability, excellent customer service, and low fares. The Authority can only achieve its vision of connecting the community by improving in areas that are key to the organization's success. The only way of implementing improvements is by measuring those areas. TOPS provides the means to keep track of the organization's performance and helps the business make the necessary adjustments to achieve its vision.

The comprehensive analysis provided by TOPS allows management and the Board to monitor the Authority's overall performance and make timely and informed decisions. Success is going to be focused on what is of great importance to the organization: End of Year Net Income Projection, the satisfaction of our customers across the service area, excellent service performance, and employee engagement. It provides clarity for our employees, focuses their attention, and directs their efforts. It also makes it clear for the Board and the community on how to hold RGRTA accountable.

TOPS DETAILS QUARTER 1

| STRATEGIC PILLARS | METRIC | $\begin{aligned} & \text { PLAN } \\ & \text { GOAL } \end{aligned}$ | ACTUAL | POINTS <br> EARNED | GOAL POINTS | $\begin{aligned} & \text { MAX } \\ & \text { POINTS } \end{aligned}$ | $\begin{aligned} & \text { MIN } \\ & \text { POINTS } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINANCIAL SUSTAINABILITY | End of Year Net Income Projection | 0 |  |  | 20.00 | 26.00 | 14.00 |
|  | TOTAL FPI SCORE |  |  |  | 20.00 | 26.00 | 14.00 |
| CUSTOMER SATISFACTION | Customer Satisfaction - RTS | 35.0\% |  |  | 37.20 | 48.36 | 26.04 |
|  | Customer Satisfaction - Access | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Genesee | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Livingston | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Ontario | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Orleans | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Seneca | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Wayne | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Wyoming | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | TOTAL CSI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| SERVICE QUALITY | On-Time Performance - RTS | 91.9\% |  |  | 36.00 | 46.80 | 25.20 |
|  | On-Time Performance - Access | 94.5\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Genesee | 94.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Livingston | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Ontario | 93.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Orleans | 96.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Seneca | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Wayne | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Wyoming | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | TOTAL SPI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| TOPS SCORE |  |  |  |  | 100.0 | 130.0 | 70.0 |

TOPS DETAILS QUARTER 2

| STRATEGIC PILLARS | METRIC | $\begin{aligned} & \text { PLAN } \\ & \text { GOAL } \end{aligned}$ | ACTUAL | POINTS <br> EARNED | GOAL POINTS | $\begin{aligned} & \text { MAX } \\ & \text { POINTS } \end{aligned}$ | $\begin{aligned} & \text { MIN } \\ & \text { POINTS } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINANCIAL SUSTAINABILITY | End of Year Net Income Projection | 0 |  |  | 20.00 | 26.00 | 14.00 |
|  | TOTAL FPI SCORE |  |  |  | 20.00 | 26.00 | 14.00 |
| CUSTOMER <br> SATISFACTION | Customer Satisfaction - RTS | 35.0\% |  |  | 27.92 | 36.30 | 19.54 |
|  | Customer Satisfaction - Access | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Genesee | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Livingston | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Ontario | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Orleans | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Seneca | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Wayne | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Wyoming | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | TOTAL CSI SCORE |  |  |  | 30.00 | 39.00 | 21.00 |
| SERVICE QUALITY | On-Time Performance - RTS | 91.5\% |  |  | 36.00 | 46.80 | 25.20 |
|  | On-Time Performance - Access | 94.5\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Genesee | 94.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Livingston | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Ontario | 93.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Orleans | 96.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Seneca | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Wayne | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Wyoming | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | TOTAL SPI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| EMPLOYEE ENGAGEMENT | Employee Engagement | 28.0\% |  |  | 5.00 | 6.50 | 3.50 |
|  | Employee Satisfaction | 4 |  |  | 5.00 | 6.50 | 3.50 |
|  | TOTAL EEI SCORE |  |  |  | 10.00 | 13.00 | 7.00 |
| TOPS SCORE |  |  |  |  | 100.0 | 130.0 | 70.0 |

TOPS DETAILS QUARTER 3

| STRATEGIC PILLARS | METRIC | $\begin{aligned} & \text { PLAN } \\ & \text { GOAL } \end{aligned}$ | ACTUAL | POINTS <br> EARNED | GOAL POINTS | $\begin{aligned} & \text { MAX } \\ & \text { POINTS } \end{aligned}$ | MIN POINTS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINANCIAL SUSTAINABILITY | End of Year Net Income Projection | 0 |  |  | 20.00 | 26.00 | 14.00 |
|  | TOTAL FPI SCORE |  |  |  | 20.00 | 26.00 | 14.00 |
| CUSTOMER SATISFACTION | Customer Satisfaction - RTS | 35.0\% |  |  | 37.20 | 48.36 | 26.04 |
|  | Customer Satisfaction - Access | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Genesee | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Livingston | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Ontario | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Orleans | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Seneca | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Wayne | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | Customer Satisfaction - Wyoming | 95.0\% |  |  | 0.35 | 0.46 | 0.25 |
|  | TOTAL CSI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| SERVICE QUALITY | On-Time Performance - RTS | 91.90\% |  |  | 36.00 | 46.80 | 25.20 |
|  | On-Time Performance - Access | 94.5\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Genesee | 94.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Livingston | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Ontario | 93.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Orleans | 96.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Seneca | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Wayne | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | On-Time Performance - Wyoming | 97.0\% |  |  | 0.50 | 0.65 | 0.35 |
|  | TOTAL SPI SCORE |  |  |  | 40.00 | 52.00 | 28.00 |
| TOPS SCORE |  |  |  |  | 100.0 | 130.0 | 70.0 |

TOPS DETAILS QUARTER 4

| STRATEGIC PILLARS | METRIC | $\begin{aligned} & \text { PLAN } \\ & \text { GOAL } \end{aligned}$ | ACTUAL | POINTS <br> EARNED | GOAL POINTS | $\begin{aligned} & \text { MAX } \\ & \text { POINTS } \end{aligned}$ | $\begin{aligned} & \text { MIN } \\ & \text { POINTS } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINANCIAL SUSTAINABILITY | End of Year Net Income | 0 |  |  | 20.00 | 26.00 | 14.00 |
|  | TOTAL FPI SCORE |  |  |  | 20.00 | 26.00 | 14.00 |
| CUSTOMER SATISFACTION | Customer Satisfaction - RTS | 35.0\% |  |  | 27.92 | 36.30 | 19.54 |
|  | Customer Satisfaction - Access | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Genesee | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Livingston | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Ontario | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Orleans | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Seneca | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Wayne | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | Customer Satisfaction - Wyoming | 95.0\% |  |  | 0.26 | 0.34 | 0.18 |
|  | TOTAL CSI SCORE |  |  |  | 30.00 | 39.00 | 21.00 |
| SERVICE QUALITY | On-Time Performance - RTS | 92.70\% |  |  | 31.50 | 40.95 | 22.05 |
|  | On-Time Performance - Access | 94.5\% |  |  | 0.44 | 0.57 | 0.31 |
|  | On-Time Performance - Genesee | 94.0\% |  |  | 0.44 | 0.57 | 0.31 |
|  | On-Time Performance - Livingston | 97.0\% |  |  | 0.44 | 0.57 | 0.31 |
|  | On-Time Performance - Ontario | 93.0\% |  |  | 0.44 | 0.57 | 0.31 |
|  | On-Time Performance - Orleans | 96.0\% |  |  | 0.44 | 0.57 | 0.31 |
|  | On-Time Performance - Seneca | 97.0\% |  |  | 0.44 | 0.57 | 0.31 |
|  | On-Time Performance - Wayne | 97.0\% |  |  | 0.44 | 0.57 | 0.31 |
|  | On-Time Performance - Wyoming | 97.0\% |  |  | 0.44 | 0.57 | 0.31 |
|  | TOTAL SPI SCORE |  |  |  | 35.00 | 45.50 | 24.50 |
| EMPLOYEE ENGAGEMENT | Employee Engagement | 28.0\% |  |  | 7.50 | 9.75 | 5.25 |
|  | Employee Satisfaction | 4 |  |  | 7.50 | 9.75 | 5.25 |
|  | TOTAL EEI SCORE |  |  |  | 15.00 | 19.50 | 10.50 |
| TOPS SCORE |  |  |  |  | 100.0 | 130.0 | 70.0 |


| TOPS MATRIX OUARTER 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | BELOW GOAL |  |  |  |  |  | GOAL \& POINTS | ABOVE GOAL |  |  |  |  |  |
| STRATECIC PILLAR | METRIC | -30.0\% | -25.0\% | -20.0\% | -15.0\% | -10.0\% | -5.0\% |  | 5.0\% | 10.0\% | 15.0\% | 20.0\% | 25.0\% | 30.0\% |
| FINANCIAL SUSTAINABILITY | End of Year Net Income Projection | \$(365) | \$(304) | \$(243) | \$(183) | \$(122) | \$(61) | \$ - | \$61 | \$122 | \$183 | \$243 | \$304 | \$365 |
|  |  | 14.00 | 15.00 | 16.00 | 17.00 | 18.00 | 19.00 | 20.00 | 21.00 | 22.00 | 23.00 | 24.00 | 25.00 | 26.00 |
| CUSTOMER SATISFACTION | Customer Satisfaction RTS | 26.0\% | 27.5\% | 29.0\% | 30.5\% | 32.0\% | 33.5\% | 35.0\% | 36.5\% | 38.0\% | 39.5\% | 41.0\% | 42.5\% | 44.0\% |
|  |  | 26.04 | 27.90 | 29.76 | 31.62 | 33.48 | 35.34 | 37.20 | 39.06 | 40.92 | 42.78 | 44.64 | 46.50 | 48.36 |
|  | Customer Satisfaction Access | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | Customer <br> Satisfaction - <br> Genesee | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | Customer Satisfaction Livingston | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | Customer <br> Satisfaction - <br> Ontario | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | Customer Satisfaction Orleans | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | Customer Satisfaction Seneca | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | Customer <br> Satisfaction - <br> Wayne | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |
|  | Customer <br> Satisfaction Wyoming | 90.0\% | 90.8\% | 91.7\% | 92.5\% | 93.3\% | 94.2\% | 95.0\% | 95.8\% | 96.7\% | 97.5\% | 98.3\% | 99.2\% | 100.0\% |
|  |  | 0.25 | 0.26 | 0.28 | 0.30 | 0.32 | 0.33 | 0.35 | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 | 0.46 |


| TOPS MATRIX QUARTER 1 CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BELOW GOAL |  |  |  |  |  | GOAL \& POINTS | ABOVE GOAL |  |  |  |  |  |
| METRIC | -30.0\% | -25.0\% | -20.0\% | -15.0\% | -10.0\% | -5.0\% |  | 5.0\% | 10.0\% | 15.0\% | 20.0\% | 25.0\% | 30.0\% |
| On-Time | 88.9\% | 89.4\% | 89.9\% | 90.4\% | 90.9\% | 91.4\% | 91.90\% | 92.4\% | 92.9\% | 93.4\% | 93.9\% | 94.4\% | 94.9\% |
| Performance RTS Connect | 25.20 | 27.00 | 28.80 | 30.60 | 32.40 | 34.20 | 36.00 | 37.80 | 39.60 | 41.40 | 43.20 | 45.00 | 46.80 |
| On-Time | 91.5\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% |
| Performance - <br> Access | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 91.0\% | 91.5\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% |
| Performance Genesee | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
| Performance Livingston | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 90.0\% | 90.5\% | 91.0\% | 91.5\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% |
| Performance Ontario | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% |
| Performance Orleans | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
| Performance Seneca | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
| Performance Wayne | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
| Performance Wyoming | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |



| TOPS MATRIX OUARTER 2 CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | BELOW GOAL |  |  |  |  |  | GOAL \& POINTS | ABOVE GOAL |  |  |  |  |  |
| STRATEGIC PILLAR | METRIC | -30.0\% | -25.0\% | -20.0\% | -15.0\% | -10.0\% | -5.0\% |  | 5.0\% | 10.0\% | 15.0\% | 20.0\% | 25.0\% | 30.0\% |
| SERVICE QUALITY | On-Time | 88.5\% | 89.0\% | 89.5\% | 90.0\% | 90.5\% | 91.0\% | 91.50\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% | 94.5\% |
|  | Performance RTS Connect | 25.20 | 27.00 | 28.80 | 30.60 | 32.40 | 34.20 | 36.00 | 37.80 | 39.60 | 41.40 | 43.20 | 45.00 | 46.80 |
|  | On-Time | 91.5\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% |
|  | Performance - <br> Access | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
|  | On-Time | 91.0\% | 91.5\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% |
|  | Performance Genesee | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
|  | On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
|  | Performance Livingston | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
|  | On-Time | 90.0\% | 90.5\% | 91.0\% | 91.5\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% |
|  | Performance Ontario | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
|  | On-Time | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% |
|  | Performance Orleans | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
|  | On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
|  | Performance Seneca | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
|  | On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
|  | Performance Wayne | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
|  | On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
|  | Performance Wyoming | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| EMPLOYEE ENGAGEMENT | Employee | 16.0\% | 18.0\% | 20.0\% | 22.0\% | 24.0\% | 26.0\% | 28.0\% | 30.0\% | 32.0\% | 34.0\% | 36.0\% | 38.0\% | 40.0\% |
|  | Engagement | 3.50 | 3.75 | 4.00 | 4.25 | 4.50 | 4.75 | 5.00 | 5.25 | 5.50 | 5.75 | 6.00 | 6.25 | 6.50 |
|  | Employee | 3.50 | 3.58 | 3.67 | 3.75 | 3.83 | 3.92 | 4.00 | 4.08 | 4.17 | 4.25 | 4.33 | 4.42 | 4.50 |
|  | Satisfaction | 3.50 | 3.75 | 4.00 | 4.25 | 4.50 | 4.75 | 5.00 | 5.25 | 5.50 | 5.75 | 6.00 | 6.25 | 6.50 |



| TOPS MATRIX QUARTER 3 CONTINUED |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BELOW GOAL |  |  |  |  |  | GOAL \& POINTS | ABOVE GOAL |  |  |  |  |  |
| METRIC | -30.0\% | -25.0\% | -20.0\% | -15.0\% | -10.0\% | -5.0\% |  | 5.0\% | 10.0\% | 15.0\% | 20.0\% | 25.0\% | 30.0\% |
| On-Time | 88.9\% | 89.4\% | 89.9\% | 90.4\% | 90.9\% | 91.4\% | 91.90\% | 92.4\% | 92.9\% | 93.4\% | 93.9\% | 94.4\% | 94.9\% |
| Performance - <br> RTS Connect | 25.20 | 27.00 | 28.80 | 30.60 | 32.40 | 34.20 | 36.00 | 37.80 | 39.60 | 41.40 | 43.20 | 45.00 | 46.80 |
| On-Time | 91.5\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% |
| Performance - <br> Access | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 91.0\% | 91.5\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% |
| Performance - <br> Genesee | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
| Performance - <br> Livingston | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 90.0\% | 90.5\% | 91.0\% | 91.5\% | 92.0\% | 92.5\% | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% |
| Performance Ontario | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 93.0\% | 93.5\% | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% |
| Performance Orleans | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
| Performance - <br> Seneca | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
| Performance Wayne | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |
| On-Time | 94.0\% | 94.5\% | 95.0\% | 95.5\% | 96.0\% | 96.5\% | 97.0\% | 97.5\% | 98.0\% | 98.5\% | 99.0\% | 99.5\% | 100.0\% |
| Performance Wyoming | 0.35 | 0.38 | 0.40 | 0.43 | 0.45 | 0.48 | 0.50 | 0.53 | 0.55 | 0.58 | 0.60 | 0.63 | 0.65 |




## SERVICE STANDARDS

Each year, the Board of Commissioners adopts measurements that set and measure the goals with respect to desired Service Standards which the Board directs the Authority to work toward achieving. Below are those standards for Regional Transit Service, Inc.

## 2024-25 RTS SERVICE STANDARDS

| METRIC | GOAL | MEASUREMENT DEFINITION |
| :--- | :---: | :--- |
| On-Time <br> Performance | $88.0 \%$ | The percentage of total time points encountered inside the specified <br> parameters of 2:00 minutes early to 5:00 minutes late. |
| Percent Early | $2.5 \%$ | The percentage of total time points encountered earlier than the specified <br> parameter of 2:00 minutes early. |
| Cleanliness of <br> Buses and Shelters | $67.0 \%$ | Data comes from an independent third party satisfaction survey asking on <br> a scale from 1 to 10 if the respondents are satisfied with the cleanliness. <br> It is calculated as the sum of the percentages of respondents in the top 4 <br> satisfaction levels (7-10). |
| Pass-Ups | 2.0 | It is the daily average of the total number of occurrences per day where <br> customers were passed up resulting from a demand in excess of capacity <br> where the following bus was more than five (5) minutes away. |
| Missed Trips | 0.01 | It is the daily average of occurrences per day resulting from missing a <br> whole trip, either from downtown to the end of the line or the end of the <br> line to the RTS Transit Center. |

Bus Operator 80.0\%

Customer Service

Data comes from an independent third party satisfaction survey asking, on a scale from 1 to 10, five different questions on Bus Operator performance. It is calculated as the equally weighted average of those five scores from the top 4 satisfaction levels (7-10).

The Net Promoter Score (NPS) which is calculated by an independent third party survey firm by taking the percentage of promoters (9-10 on a 0-10 scale) less the percentage of detractors ( $0-6$ on a $0-10$ scale).
"We are very happy to have Regional Transit Service as a resource; and are dependent upon RTS for our residents to attend necessary outside specialist appointments at a reasonable cost."

- Justin Bayliss,

Administrator, Wyoming Community Healthcare Service Skilled Nursing Facility


APPENDIX

## FARE STRUCTURE

|  | ACTUAL | EFFECTIVE |
| :---: | :---: | :---: |
| RTS MONROE | 2023-2024 | 2024-2025 |
| CASH: |  |  |
| Base Fare | \$ 1.00 | \$ 1.00 |
| FIXED ROUTE FARE: |  |  |
| One Ride Pass | \$ 1.00 | \$ 1.00 |
| VALUE PASSES (RTS CONNECT \& RTS ON DEMAND)*: |  |  |
| All-Day Unlimited Pass | \$ 3.00 | \$ 3.00 |
| Adult 31 Day Unlimited Pass | \$56.00 | \$56.00 |
| CHILDREN UNDER AGE 11**: |  |  |
| Children Ages 6-10 | \$ 0.50 | \$ 0.50 |
| Children Ages 5 and under (Limit of 3 children per fare-paying adult) | Free | Free |
| SENIORS 65+/DISABLED VALUE PASSES: |  |  |
| Senior/Disabled 1 Ride | \$ 0.50 | \$ 0.50 |
| Senior/Disabled One-Day Unlimited* | \$ 1.50 | \$ 1.50 |
| Senior/Disabled Unlimited, 31 Consecutive Days* | \$28.00 | \$28.00 |
| VETERANS: |  |  |
| All RTS Connect and RTS On Demand Rides | Free | Free |
| RTS ON DEMAND***: |  |  |
| Connect to or from an RTS Bus Stop | \$ 1.00 | \$ 1.00 |
| Curb-to-Curb within the zone | \$ 3.00 | \$ 3.00 |

[^0]
## FARE STRUCTURE

|  | ACTUAL | EFFECTIVE |
| :---: | :---: | :---: |
| RTS ACCESS | 2023-2024 | 2024-2025 |
| Required Service Area | \$ 2.00 | \$ 2.00 |
| Supplemental Area 1 | \$ 2.00 | \$ 2.00 |
| Supplemental Area 2 | \$ 4.00 | \$ 4.00 |
| Supplemental Area 3 | \$ 8.00 | \$ 8.00 |
| Same Day Requests (additional charge) | \$ 6.00 | \$ 6.00 |
| RTS GENESEE | 2023-2024 | 2024-2025 |
| CASH:* |  |  |
| Base Route Fare | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride Countywide City of Batavia | $\begin{array}{ll} \$ 3.00 \\ \$ & 2.00 \end{array}$ | $\begin{array}{ll} \$ 3.00 \\ \$ & 2.00 \end{array}$ |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$10.00 | \$10.00 |
| \$23 Value | \$20.00 | \$20.00 |
| RTS LIVINGSTON | 2023-2024 | 2024-2025 |
| CASH:** |  |  |
| Base Route Fare | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride | \$ 2.00 | \$ 2.00 |
| Geneseo/Marketplace/Eastview Shuttle | \$ 6.50 | \$ 6.50 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$10.00 | \$10.00 |
| \$23 Value | \$20.00 | \$20.00 |

[^1]**Half Fare for Seniors and Disabled Persons, except on Route Deviation and Shuttle services.
All regionals offer children under 5 free fare on regular service when accompanied by a fare-paying adult.

## FARE STRUCTURE

|  | ACTUAL | EFFECTIVE |
| :---: | :---: | :---: |
| RTS ONTARIO | 2023-2024 | 2024-2025 |
| CASH: |  |  |
| Base Route Fare* | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride within Zone 1 or 2 | \$ 5.00 | \$ 5.00 |
| Dial-A-Ride between Zone 1 or 2 | \$ 10.00 | \$ 10.00 |
| Geneva/Phelps to Rochester | \$ 15.00 | \$ 15.00 |
| Clifton Springs/Hopewell/Canandaigua to Rochester | \$ 12.50 | \$ 12.50 |
| Shortsville/Manchester/Farmington/Victor to Rochester | \$ 10.00 | \$ 10.00 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$ 10.00 | \$ 10.00 |
| \$23 Value | \$ 20.00 | \$ 20.00 |
| Monthly Route Pass | \$ 30.00 | \$ 30.00 |
| Dial-A-Ride Passes | $\begin{array}{rr} \$ & 5.00 \\ \$ & 25.00 \\ \$ & 50.00 \\ \$ 100.00 \end{array}$ | $\begin{array}{rr} \$ & 5.00 \\ \$ & 25.00 \\ \$ & 50.00 \\ \$ 100.00 \end{array}$ |
| RTS ORLEANS | 2023-2024 | 2024-2025 |
| CASH:** |  |  |
| Base Route Fare | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride | \$ 3.00 | \$ 3.00 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$ 10.00 | \$ 10.00 |
| \$23 Value | \$ 20.00 | \$ 20.00 |

[^2]**Half Fare for Seniors and Disabled Persons, except on Route Deviation service.
All regionals offer children under 5 free fare on regular service when accompanied by a fare-paying adult.

FARE STRUCTURE

|  | ACTUAL | EFFECTIVE |
| :---: | :---: | :---: |
| RTS SENECA | 2023-2024 | 2024-2025 |
| CASH:* |  |  |
| Base Route Fare | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride | \$ 3.00 | \$ 3.00 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$10.00 | \$10.00 |
| \$23 Value | \$20.00 | \$20.00 |
| RTS WAYNE | 2023-2024 | 2024-2025 |
| CASH: |  |  |
| Base Route Fare** | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Dial-A-Ride (Seniors) | \$ 1.50 | \$ 1.50 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$10.00 | \$10.00 |
| \$23 Value | \$20.00 | \$20.00 |
| RTS WYOMING | 2023-2024 | 2024-2025 |
| CASH:*** |  |  |
| Base Route Fare** | \$ 1.00 | \$ 1.00 |
| Route Deviation | \$ 2.00 | \$ 2.00 |
| Veterans | Free | Free |
| PASSES: |  |  |
| \$1 Pass | \$ 1.00 | \$ 1.00 |
| \$11 Value | \$10.00 | \$10.00 |
| \$23 Value | \$20.00 | \$20.00 |

*Half Fare for Seniors and Disabled Persons, except on Route Deviation service.
**Half Fare for Seniors and Disabled Persons.
***Unlimited ride pass purchases are subject to a maximum monthly purchase of 50 passes per organization. Organizations needing more than 50 passes per month require an agreement with RTS to ensure sufficient bus capacity is available for the intended purpose(s) of the passes. Cost for additional passes will be actual cost to provide the necessary capacity, or the unit cost of the passes, whichever is greater. All regionals offer children under 5 free fare on regular service when accompanied by a fare-paying adult.

## APPENDIX B

DEPARTMENT DESCRIPTION

- Accounting Services: Oversees the accounting, cash management, accounts payable and receivable, fare media management, and courier services.
- Budget: Oversees the development and monitoring of the Authority's operating budget.
- Business Development: Oversees all special transit fares customers. Focused on delivery of services to these customers.
- Communications and Customer Engagement: Oversees all customer facing engagement items for the entire Authority service area.
- Contract Administration: Oversees contract administration activities, which includes monitoring the Disadvantaged Business Enterprise (DBE) and Minority and Women Business Enterprise (MWBE) initiatives.
- Customer Service: Oversees the day to day customer issues that arise across the Authority service area.
- Diversity, Equity, and Inclusion: Oversight of the Authority's Diversity, Equity, and Inclusion initiatives, including the Culture and Inclusion Committee.
- Labor Relations: Oversees the compliance with and negotiation of all collective bargaining agreements.
- Loss Prevention: Oversees our risk management area of the Authority, including claims against the entire Authority.
- Maintenance: Primarily oversees the RTS-Monroe and RTS-Access revenue vehicle maintenance functions. They also oversee building maintenance over all Authority owned facilities.
- People: Oversees the single most important resource of the Authority, the people that make it all happen daily. A focus on well-being and engagement is critical to our overall success in carrying out our mission.
- Policies, Procedures, and Technical Documents: Oversees the development of and maintenance of the Authority's policies and procedures.
- Procurement: Oversees the purchasing of goods and services for the Authority.
- Regional Operations: Oversight of the seven regional subsidiaries of the Authority.
- RTS Access: Operates our para-transit services for the Monroe County area.
- Safety: Oversight of the Authority's safety compliance and training functions.
- Scheduling: Primarily oversees RTS-Monroe's fixed route scheduling.
- Service Planning: Oversees the development of and maintenance of our RTS-Monroe Connect and On Demand services.
- Technology Innovation: Oversees the information technology infrastructure associated with the Authority service area.
- Transportation: Oversees all of the operating functions over RTS-Monroe Connect and On Demand services. This includes the functions of radio control, dispatch, and road supervisors. The single largest employment area of the Authority.
- Zero-Emission Strategies: Oversees the initiatives related to all zero-emission activities, along with engineering and capital grant management.


[^0]:    *Unlimited ride pass purchases are subject to a maximum monthly purchase of 50 passes per organization. Organizations needing more than 50 passes per month require an agreement with RTS to ensure sufficient bus capacity is available for the intended purpose(s) of the passes. Cost for additional passes will be actual cost to provide the necessary capacity, or the unit cost of the passes, whichever is greater.
    **Children 10 and under must be accompanied by an adult.
    ***AIl RTS On Demand rides must be requested by phone, mobile app, or RTS website.

[^1]:    *Half Fare for Seniors and Disabled Persons, except on Route Deviation service.

[^2]:    *Half Fare for Seniors and Disabled Persons.

